PTC INDIA LIMITED

Investor Presentation

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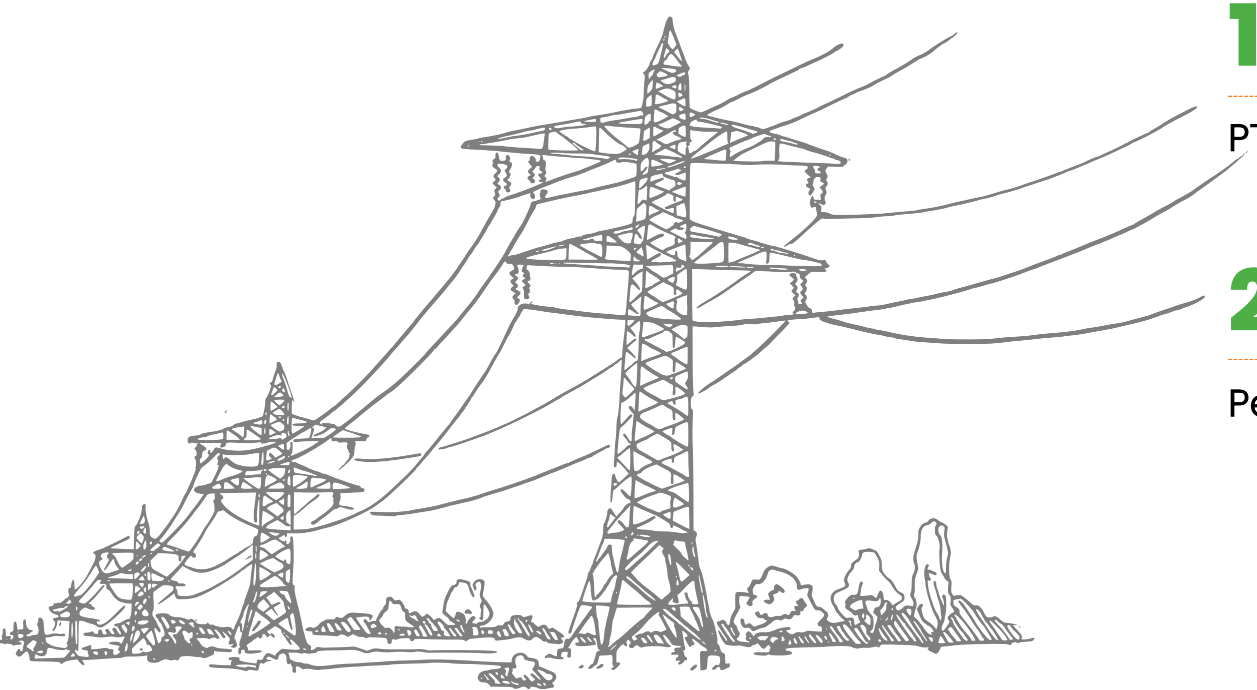
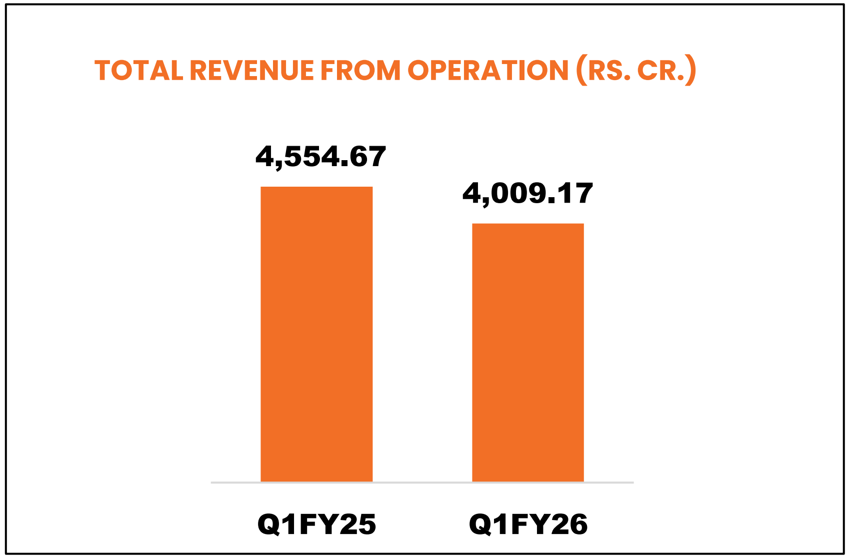
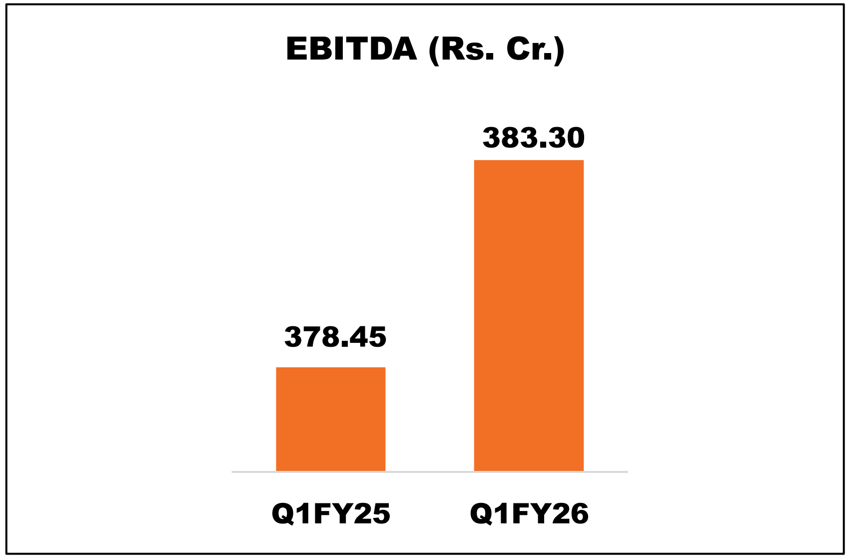


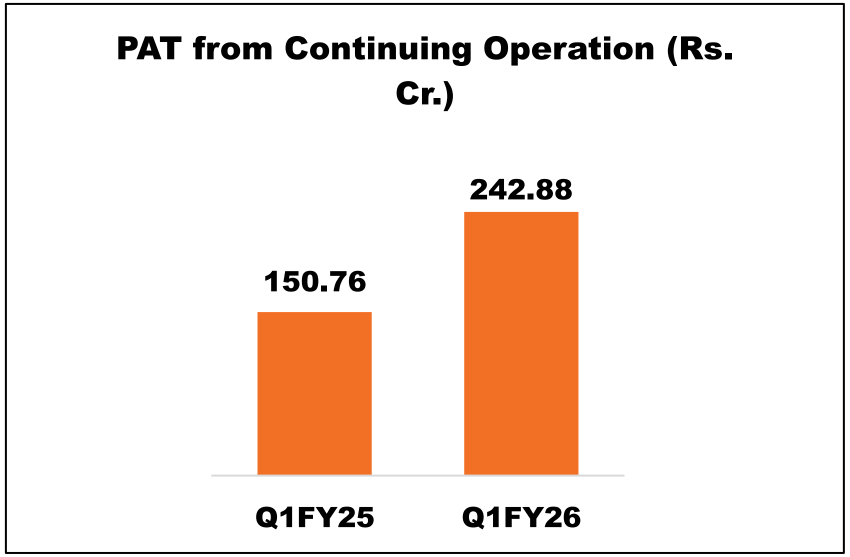
Financial Overview
Q1 FY2026 (Consolidated)

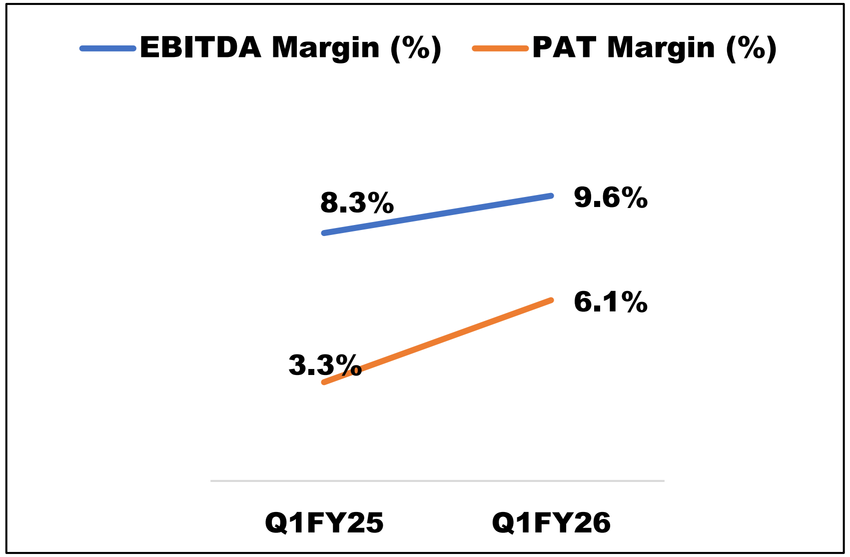
PTC India

Q1FY25 vs Q1FY26

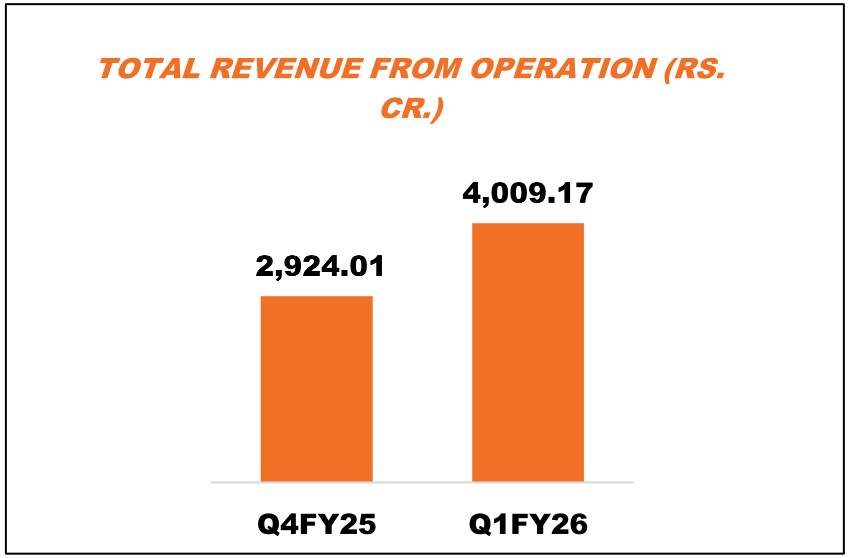


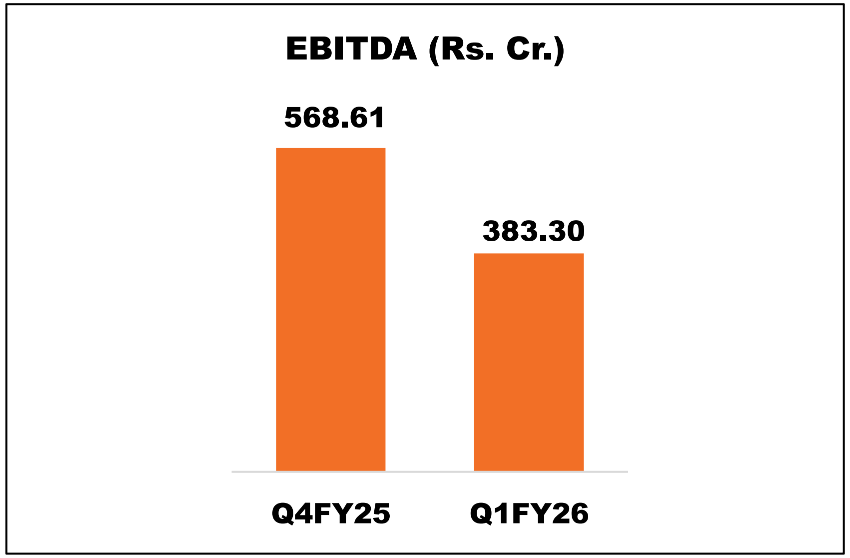


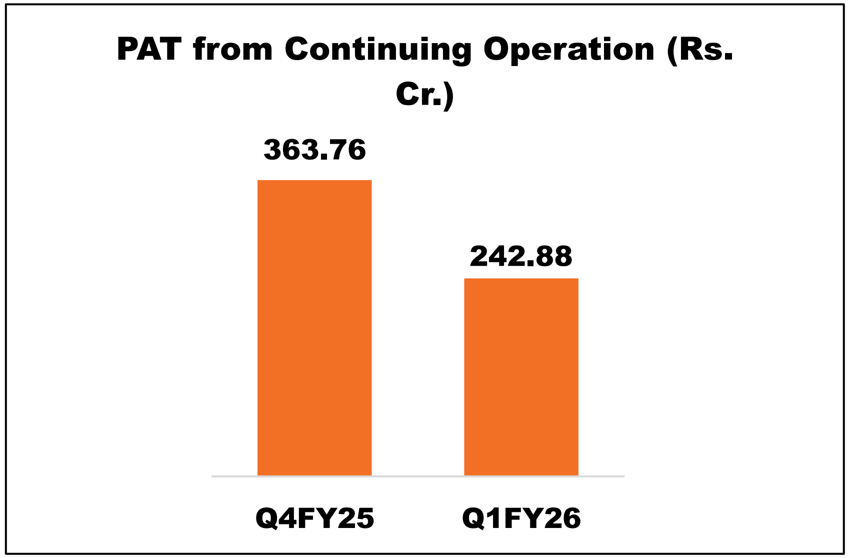


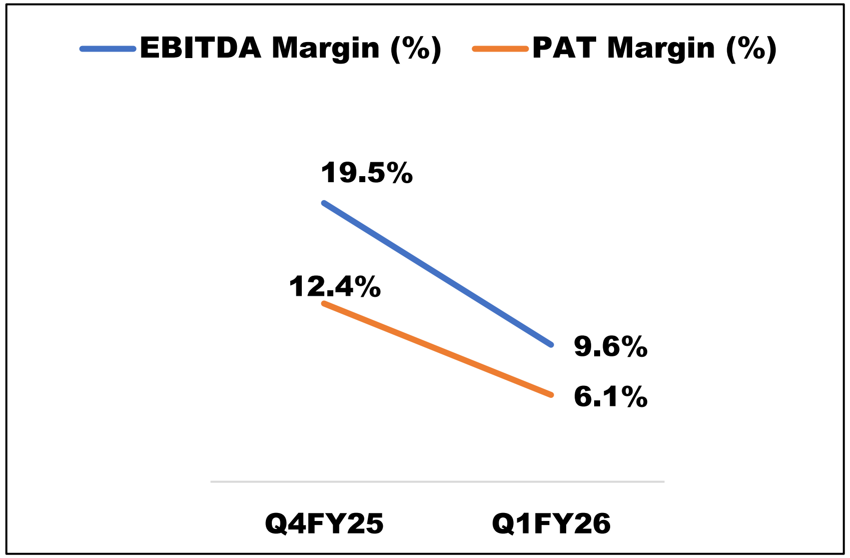


Q4FY25 vs Q1FY26

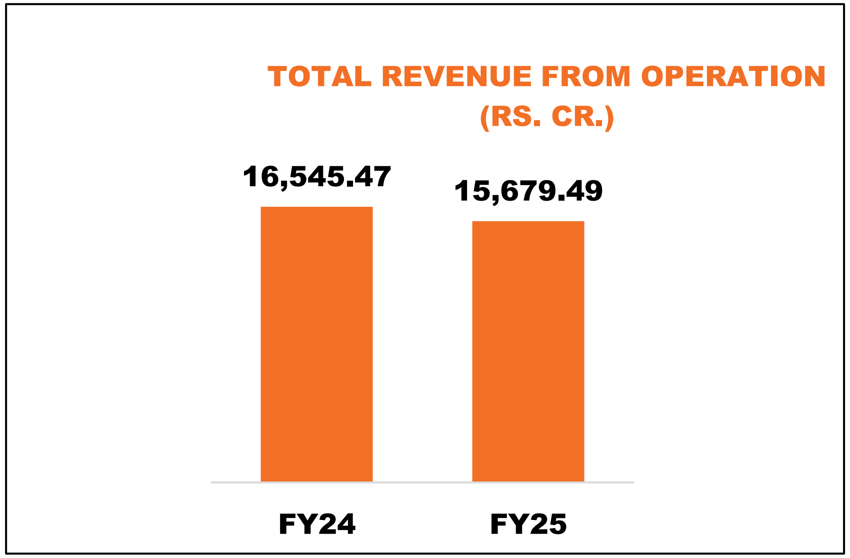


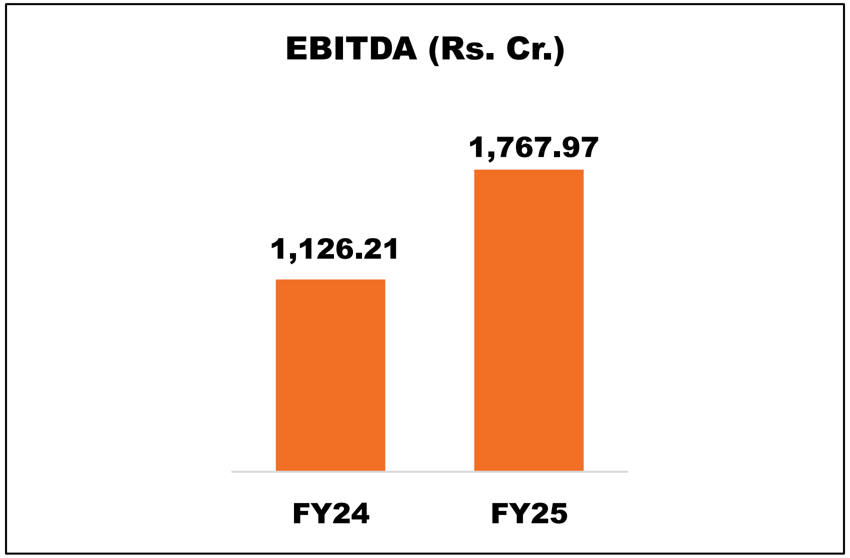


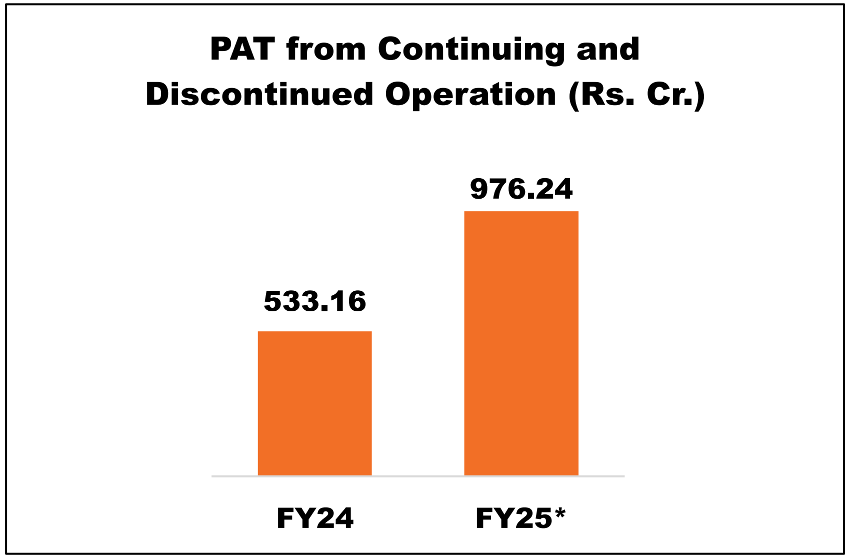


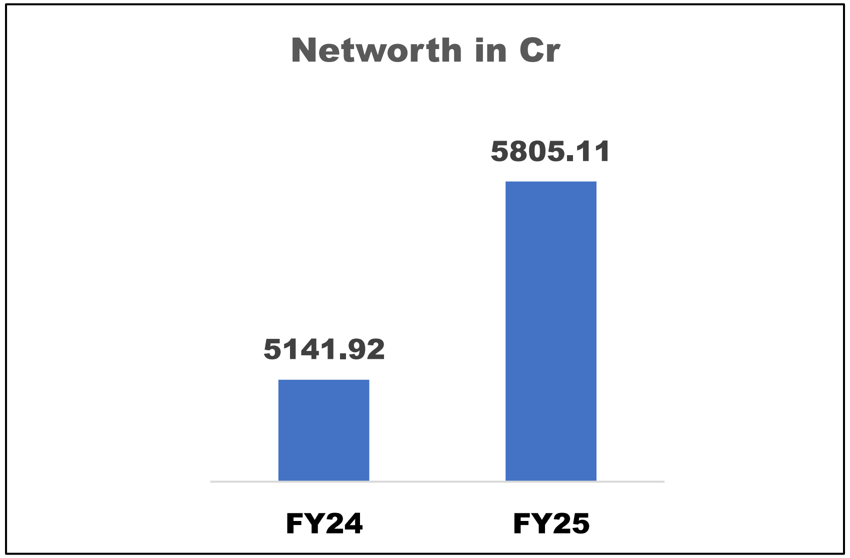


FY24 vs FY25





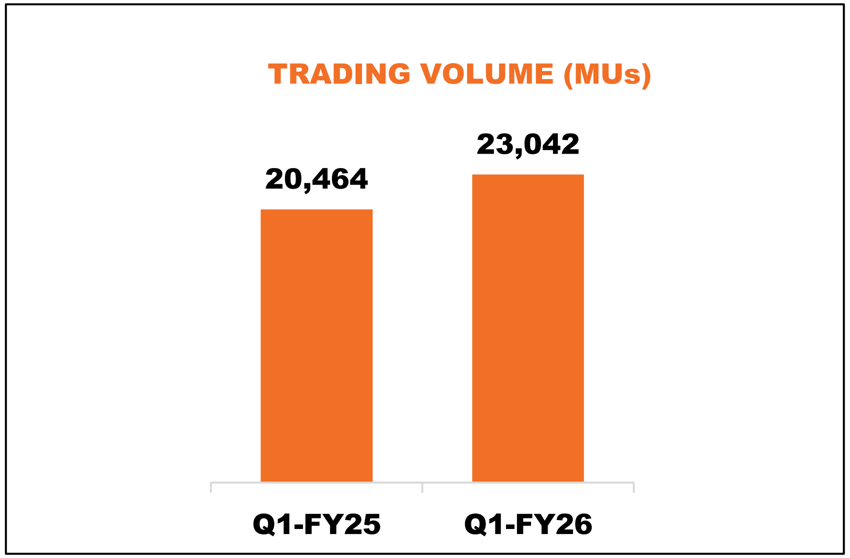


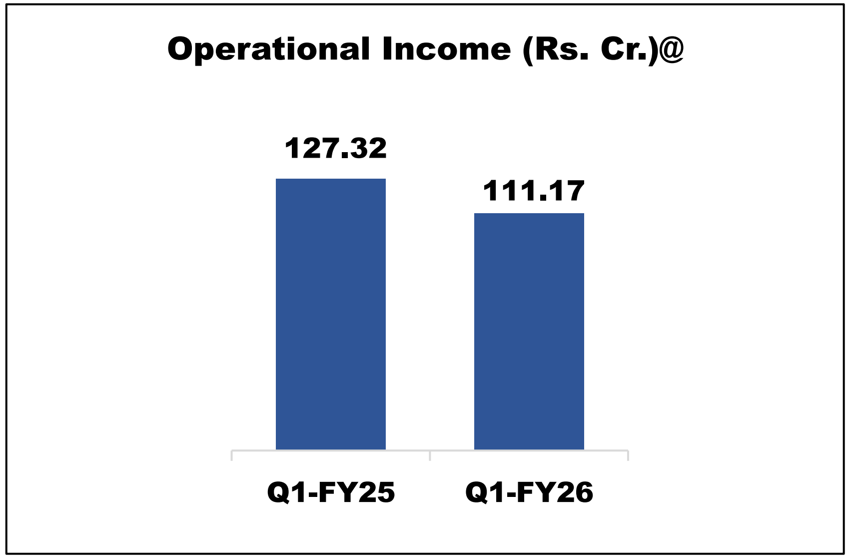


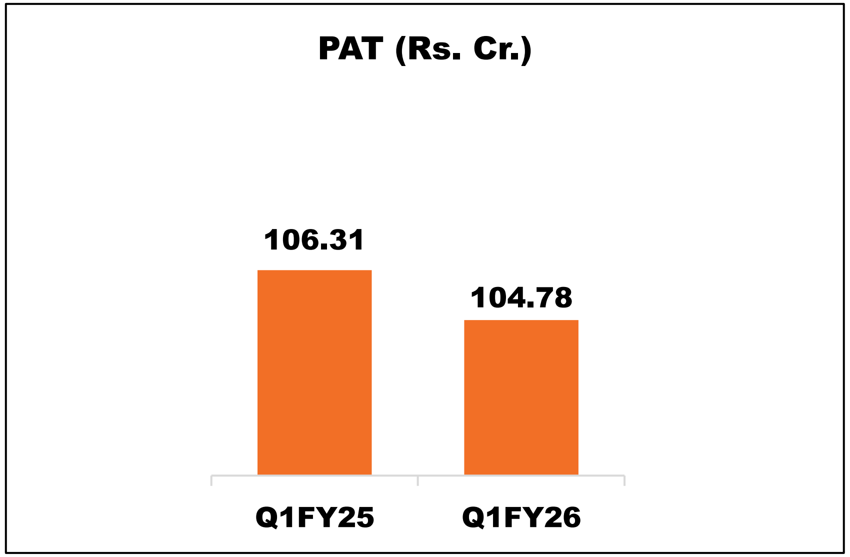
*: includes profit from sale of PEL

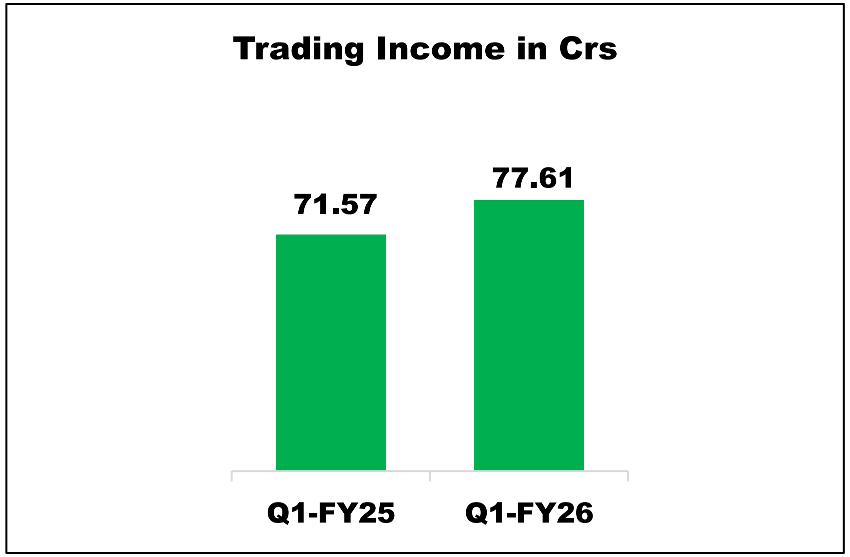
Financial Overview
Q1 FY2026 (Standalone)

Q1-FY25 vs Q1-FY26



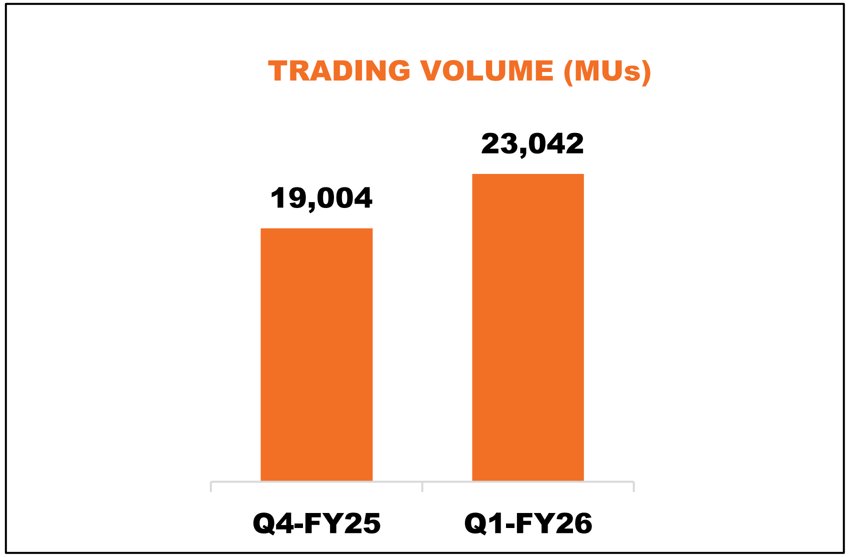


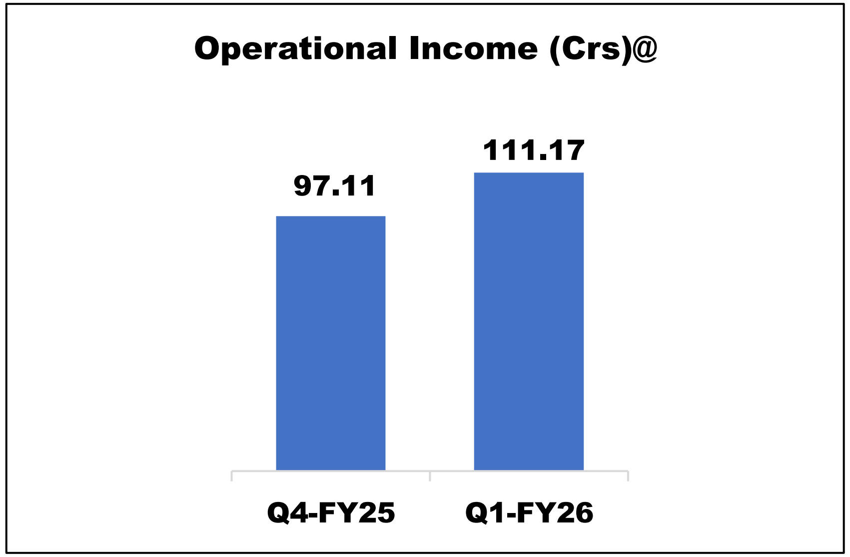


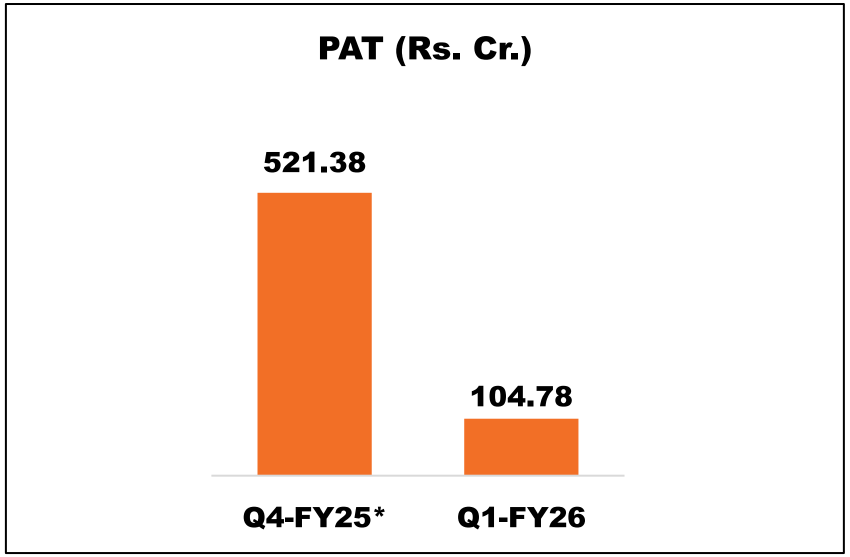


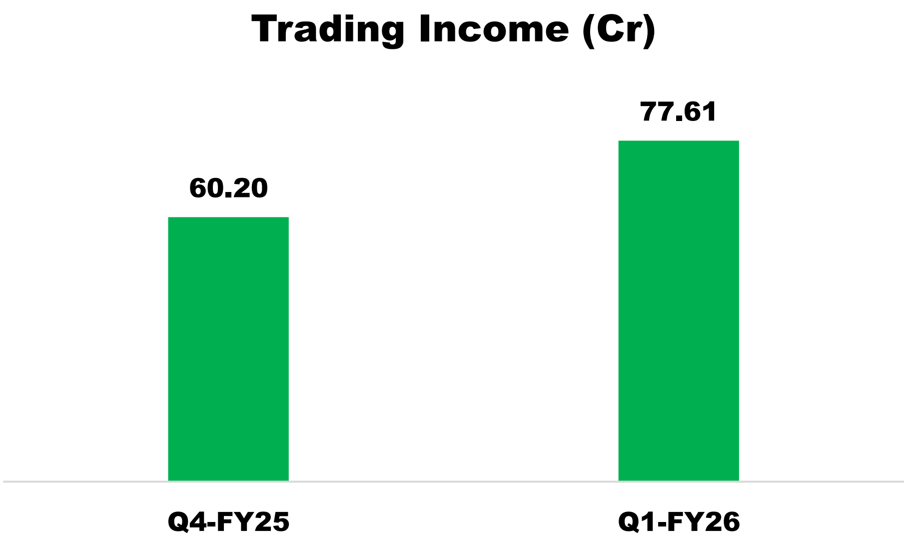
@: does not include surcharge income

Q4-FY25 vs Q1-FY26









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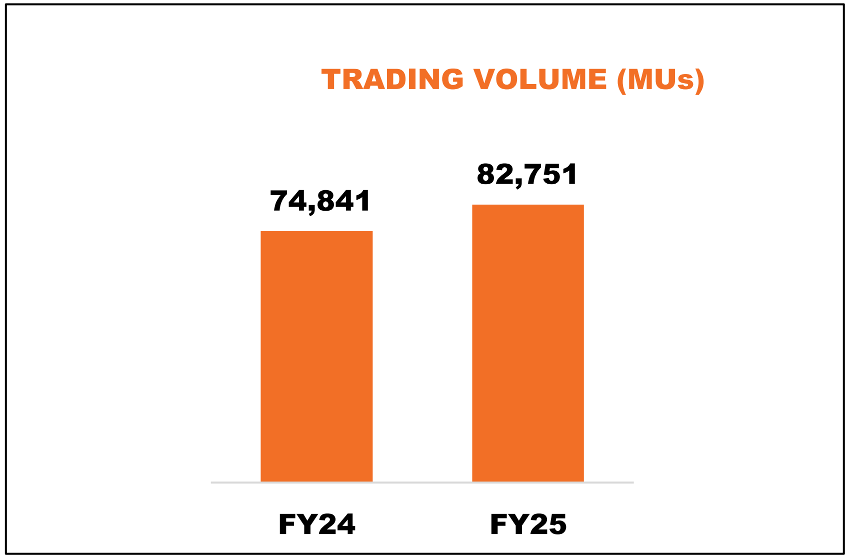
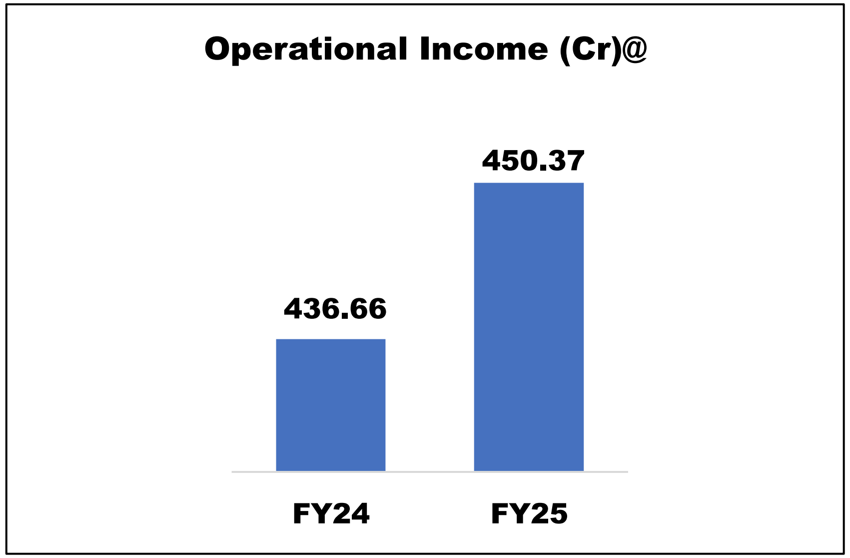
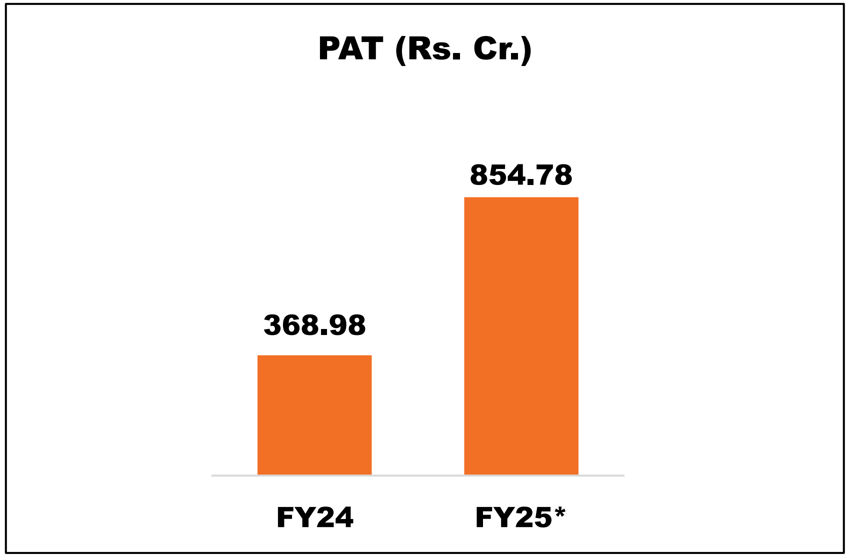
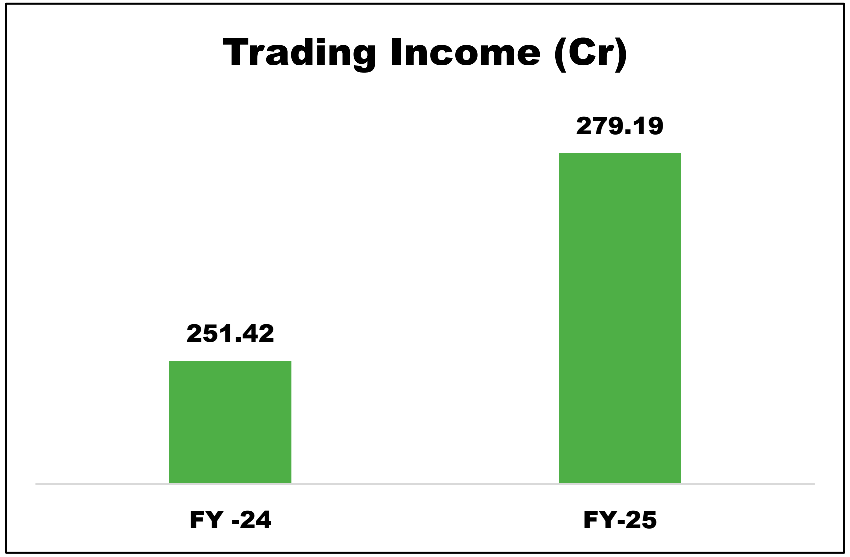
PTC India

FY24 vs FY25









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@: does not include surcharge income

PTC India

PTC OVERVIEW

VISION

To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions

MISSION

- Promote Power Trading to optimally utilize the existing resources
- Develop power market for market -based investments into the Indian Power Sector
- Facilitate development of power projects particularly through private investment
- Promote exchange of power with neighboring countries

CORE VALUES

- Transparency
- The Customer is Always Right
- Encouraging Individual Initiative
- Continuous Learning
- Teamwork

PTC OVERVIEW

1999
- Company got incorporated.
- Cross Border business

2004
- Listing on bourses in 2004
- Changed the logo for an inclusive business involving renewable

2006
- Creation of Subsidiaries – PFS & PEL in 2008
- Hydro power from Bhutan in 2003-04

2008
- 2 traches of QIP in 2008/09 totaling to 1700 Crores

2011
- Listing of PFS

2012
- Tolling as business started
- Adding Bangladesh as Client
- Operationalization of ST renewable transaction

2017
- Renewable Trading
- Medium Term Trading as a new business model

2025
- 82.75 Billion Units of electricity trading
- PAT of ₹ 855 Crores
- Divestment of PEL

*: includes profit from sale of PEL

PTC OVERVIEW

- 4 PSUs under Power Ministry hold 16.20% of the company
- Foreign Portfolio Investor hold 23.30%
- Insurance Companies hold 4.76%
- Mutual Funds hold 1.69%c

LIC of India is the single largest shareholder of the company

PTC OVERVIEW

Was co- Promoter of India's first electricity exchange (IEX) and is co-promoter of Hindustan Power Exchange (HPX)

Tolling agreement with generator

Long Term PPA to IPPs

Introduction of Short-Term Market

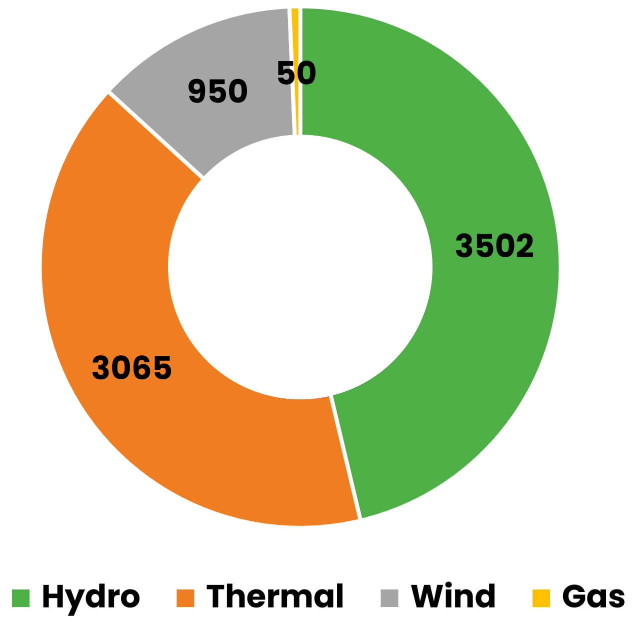
Long term PPA to Renewable Sector (Wind)

Electricity Trading concept introduced by PTC and was first to start trade in 2001. Amongst **first** to get trading license after EA -2003

Cross Border Trade (Nepal, Bhutan & Bangladesh)

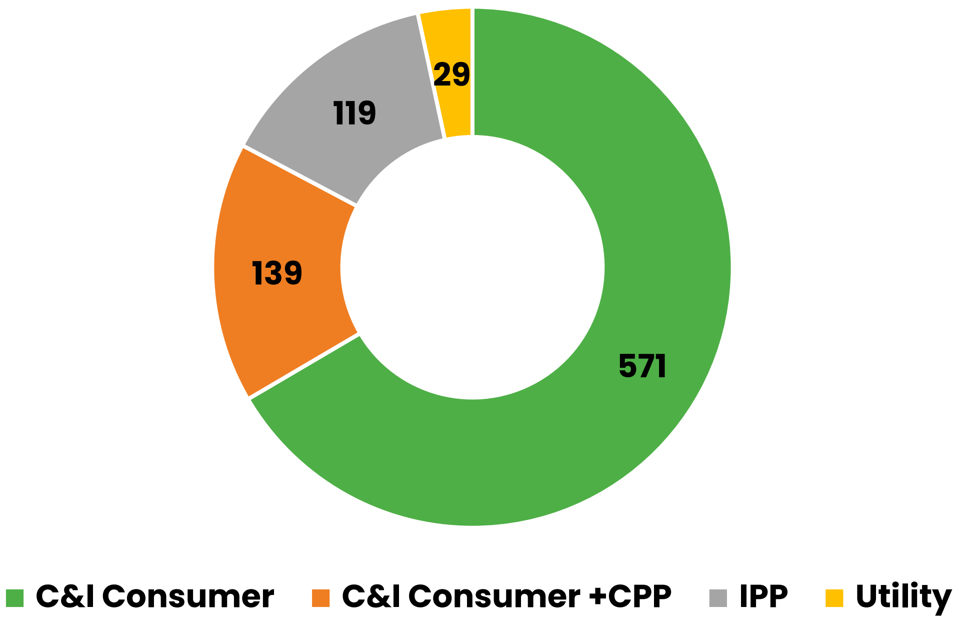
PTC OVERVIEW

LT & MT Portfolio in MW



- PTC has more than 7500 MW of operating LT & MT contract
- Hydro based projects consists of 46% of the total PPA.
- Renewable projects (including Hydro) 58% of the operating PPA portfolio of the company

Customer Profile



- Satisfactorily serving more than 800 clients across all segments
- Almost all utilities are our clients in short term (bilateral and / or exchange traded products).
- With transition towards carbon neutrality, demand for Renewable energy & different structure, C&I consumer and CPP model is new growth driver.

Business Summary
Q1 FY2026

BUSINESS SUMMARY

13%
Total Trading Volume for Q1-FY2026 grew by 13% to 23.04 BUs

104.78
PAT for Q1-FY2026 is 104.78 Crores

77.61
Trading income grew by 8% to 77.61 Crores in Q1-FY 2026

111.17
Total Operational Income is 111.17 Crore for Q1-FY2026

9.88
Consultancy income contributed 9.88 Crores in total operational income

PTC India

REC
Traded 23.76 Lakh in Q1-FY 2025-26 through Bilateral Mechanism

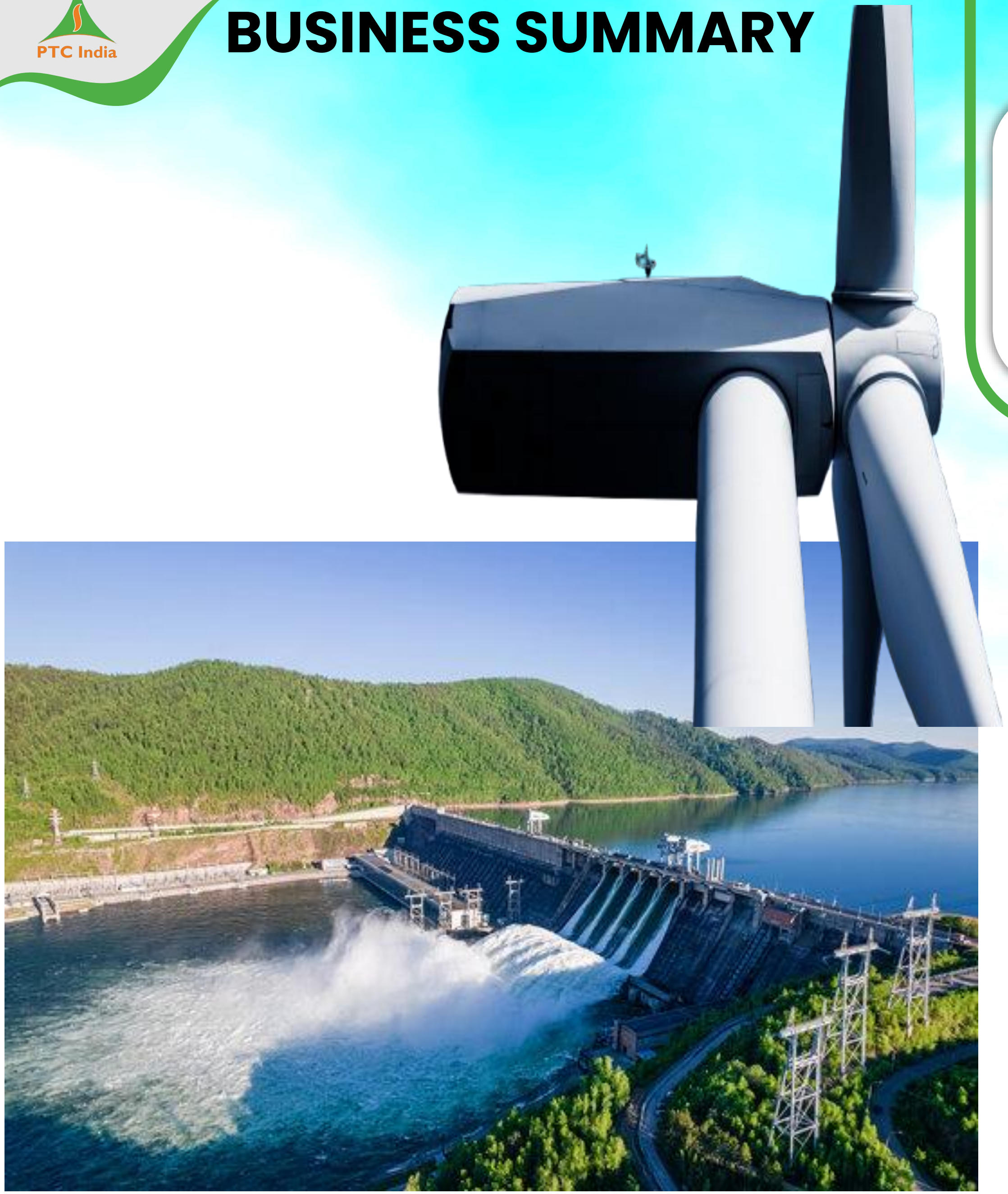
14
Sale of GoHP's share of Power (Free) from state's HEPs

6
New Clients (Cross Border, C&I) added during the Quarter (Q1-FY26)

Bid Consultant for renewable (solar & Hybrid) capacity of 1000 MW.


Overseas consultancy in Thailand for Consultancy Services for Power Cost Optimization

BUSINESS SUMMARY



Evaluation of Merchant capacity based PPAs underway

MoU with NCRTC for supply of Power including Green towards their energy transition.

Facilitation of renewable PPA and trading for large gas company

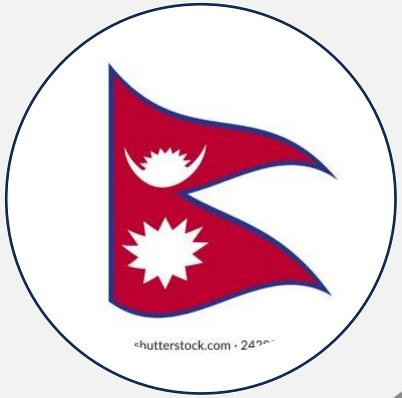
Preparation of Business Plan for Charging Parks on Highways.

Trading & Consulting Business Initiative

first-ever sale of free share of GoHP's in large hydro portfolios to Noida Power Company Ltd. (NPCL) as green power.

BUSINESS SUMMARY

NEPAL



- Medium Term Contract for import of power of 207 MW from Nepal to India.
- Exploring complementarity trading opportunities between India & Nepal based on surplus & demand conditions of Nepal for long & medium term.

CROSS BORDER INITIATIVE

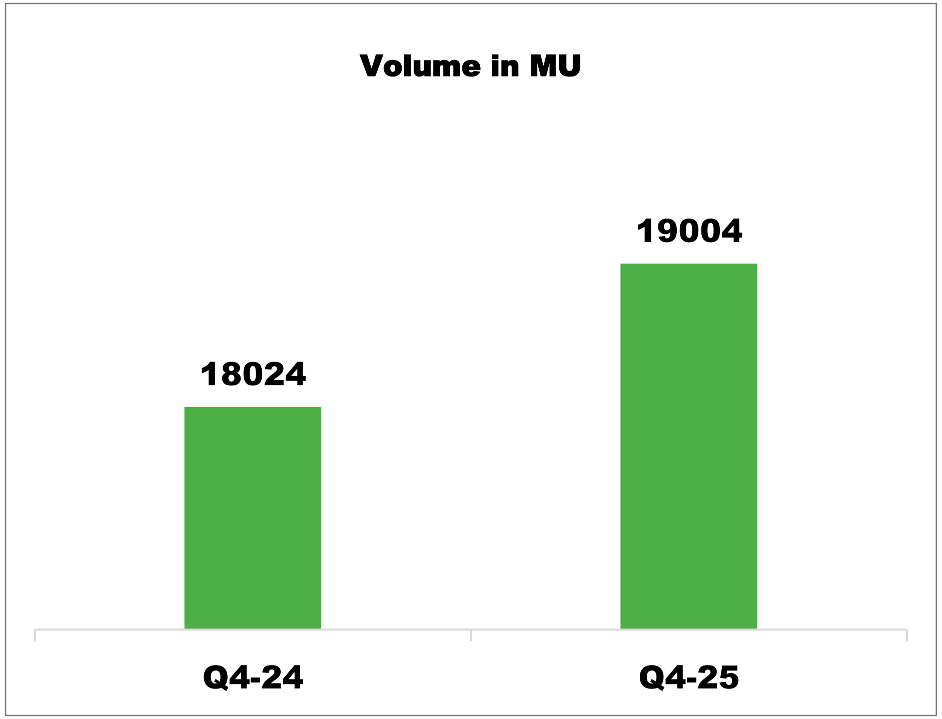
Renewal of PPA with Bhutan for Chukha HEP & Bachocchu HEP.

- Contract for Export of Power up to 2000 MW during winter month has been executed
- MoU for the development of HEP in Bhutan

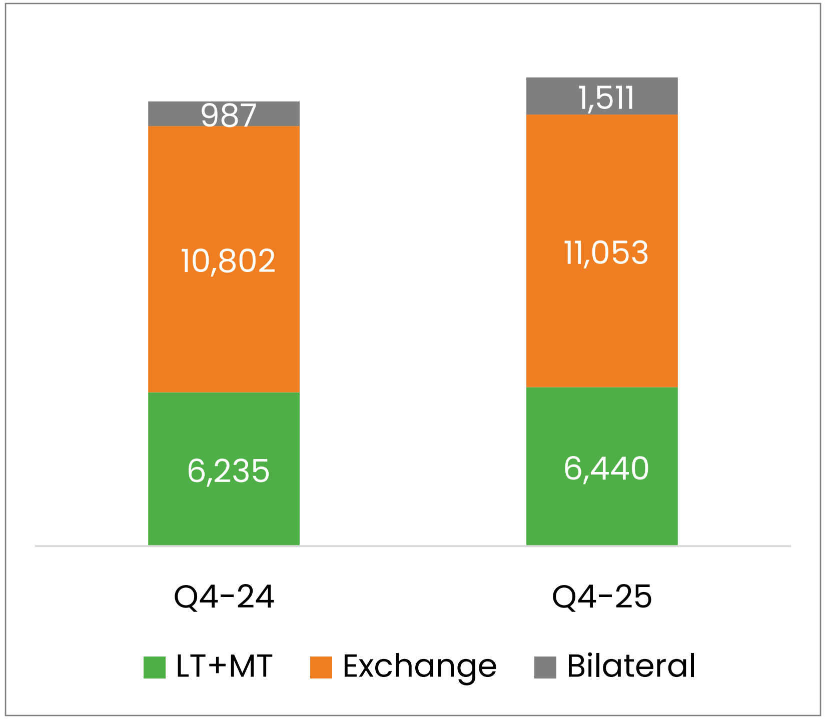
BHUTAN

Performance Metrics
FY2024-25

Q4 – FY(24 – 25)

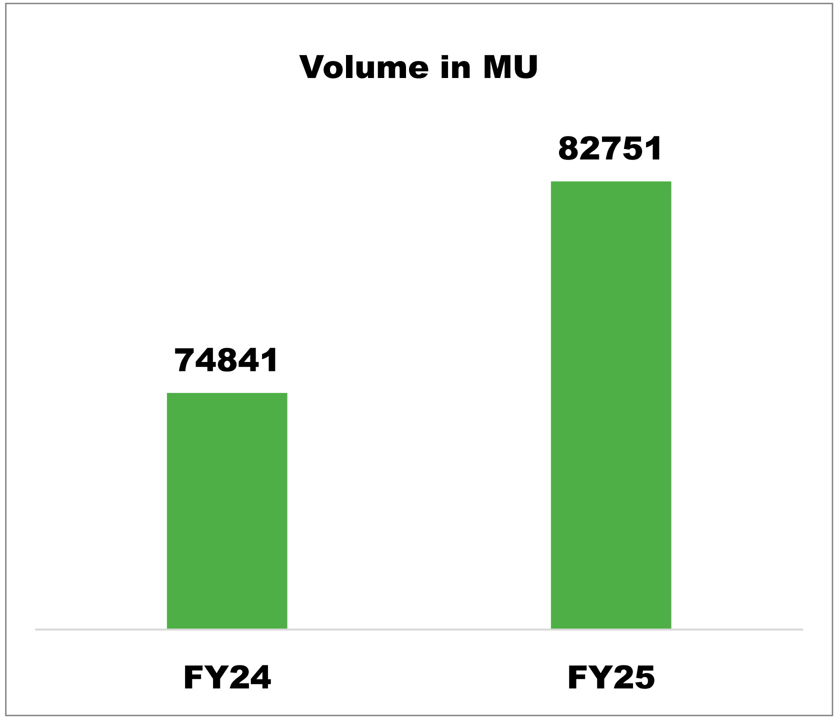


5% growth in Q4-25 over corresponding quarter of FY 24.

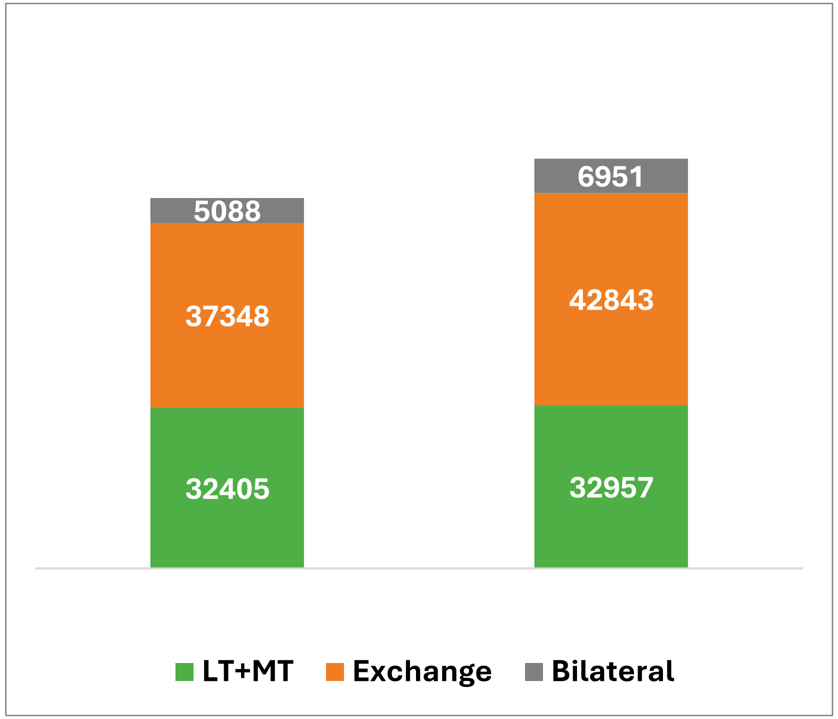


- MT & LT includes cross border volume
- Bilateral is shot term business without exchange platform

FY24 – 25



11% growth in FY 24-25 over FY 23-24



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INDIAN POWER TRADING MARKET: AT A GLANCE

1. Operates through power exchanges (IEX, PXIL, HPX) enabling real-time, day-ahead, and term-ahead trading. Regulated by CERC.

2. Around 270 Billion Units of Electricity traded in 2024-25

3. Markets like GTAM and RECs support green power trading, aligned with India's 500 GW non-fossil goal by 2030.

4. CERC has come out with Virtual Power Purchase Agreement (VPPA) for higher green energy contribution .

5. RECs expansion, open access, EV integration, and cross-border trading is new growth area

Thank You

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