



PTC India Limited

Post Earning Call – Presentation

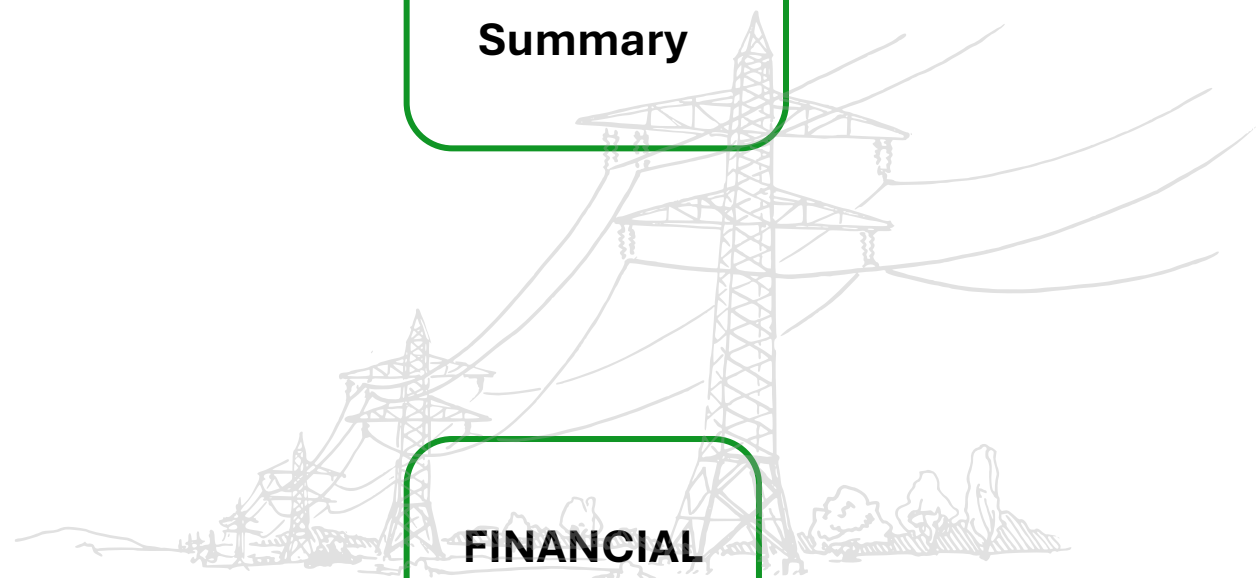
Q4 & FY2024- 25

**PTC
OVERVIEW**

**Business
Summary**

**Performance
Matrices**

**FINANCIAL
OVERVIEW**



VISION

To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions

MISSION

- Promote Power Trading to optimally utilize the existing resources
- Develop power market for market -based investments into the Indian Power Sector
- Facilitate development of power projects particularly through private investment
- Promote exchange of power with neighboring countries



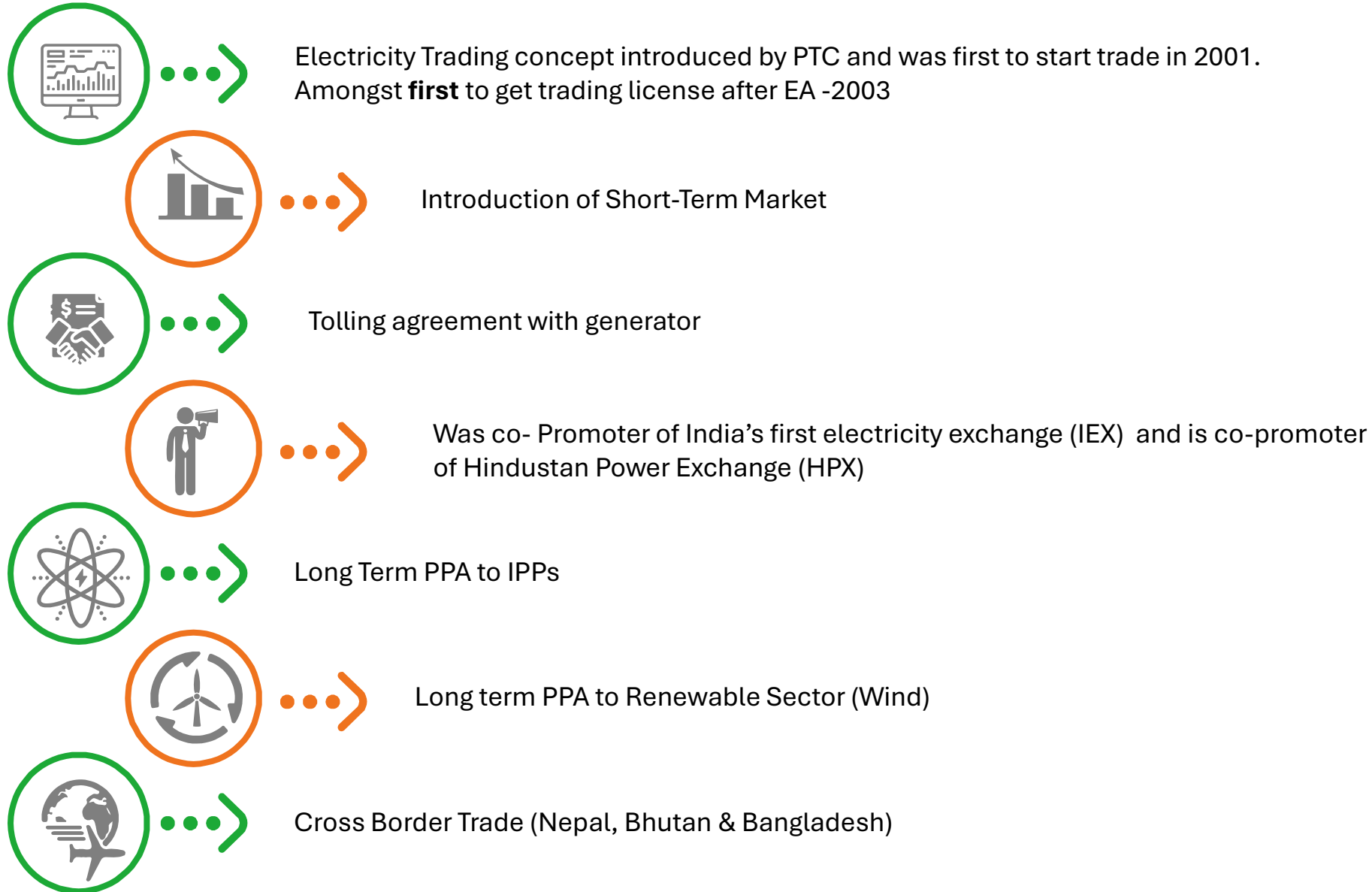
CORE VALUES

- Transparency
- The Customer is Always Right
- Encouraging Individual Initiative
- Continuous Learning
- Teamwork



- 5 PSUs under Power Ministry hold 19.58% of the company
- Foreign Portfolio Investor hold 23.30%
- Insurance Companies hold 4.76%
- Mutual Funds hold 1.69%

LIC of India is the single largest shareholder of the company



- 2 tranches of QIP in 2008/09 totaling to 1700 Crores

2008

- Tolling as business started
- Adding Bangladesh as Client
- Operationalization of ST renewable transaction

- Creation of Subsidiaries – PFS & PEL in 2008
- Hydro power from Bhutan in 2003-04

2006

2011

Listing of PFS

2012

2004

1999

- Company got incorporated.
- Cross Border business
- Listing on bourses in 2004
- Changed the logo for an inclusive business involving renewable

2017

- Renewable Trading
- Medium Term Trading as a new business model

2025

- 82.75 Billion Units of electricity trading
- PAT of ₹ 855 Crores
- Divestment of PEL



Business Summary

Q4 & FY2024- 25



11%

Total Trading Income for the FY2024-25 grew by 11% to INR 279.19 Crores

849.63

Total comprehensive income for FY 24-25 is INR 849.63 Crores.

1175.75

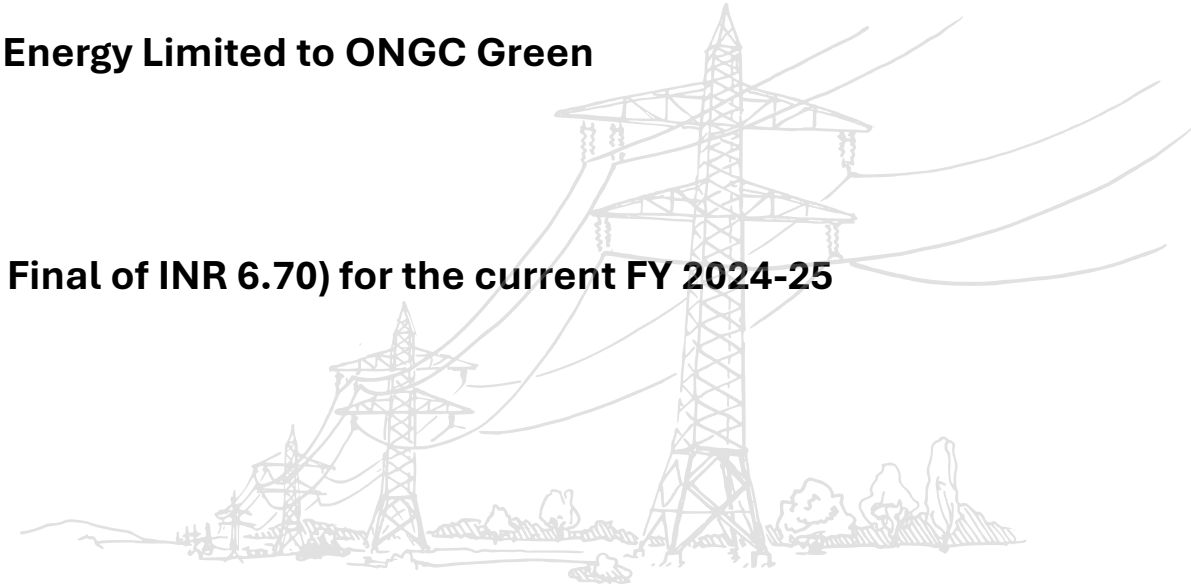
Total proceeds from divestment of PTC Energy Limited to ONGC Green Limited is INR 1175.75 Crores

11.70

Record dividend declaration (Interim of INR 5 and Final of INR 6.70) for the current FY 2024-25

32%

Short Term trading market share



REC

Traded 30.17 Lakh in FY 2024-25 through Bilateral Mechanism

14

Sale of GoHP's share of Power (Free) from state's HEPs

7

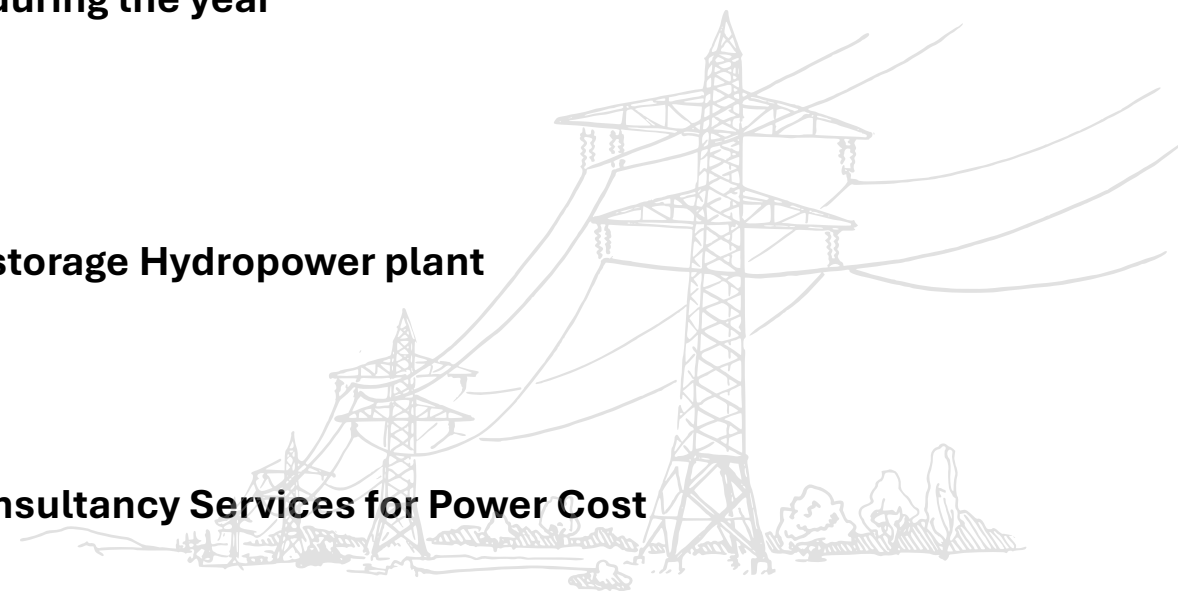
New Clients (Cross Border, C&I) added during the year



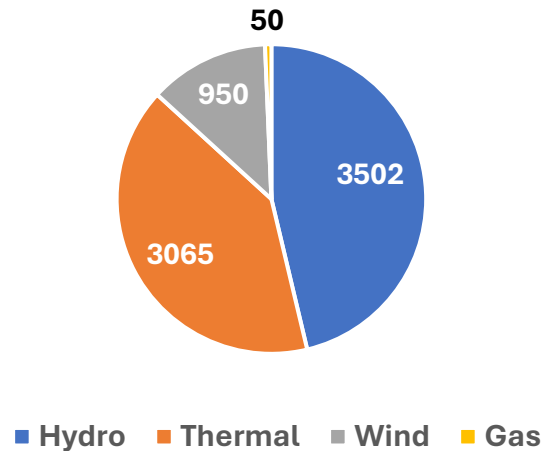
Consultancy project on new technology Pumped storage Hydropower plant



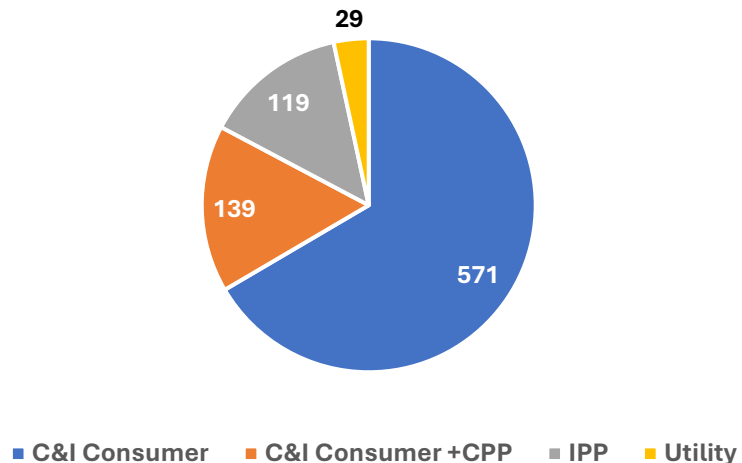
Overseas consultancy in Thailand for Consultancy Services for Power Cost Optimization



LT & MT Portfolio in MW



Customer Profile

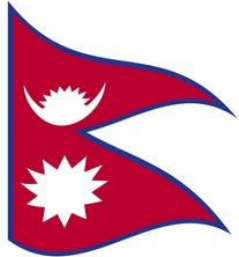


- PTC has more than 7500 MW of operating LT & MT contract
- Hydro based projects consists of 46% of the total PPA.
- Renewable projects (including Hydro) 58% of the operating PPA portfolio of the company
- Satisfactorily serving more than 800 clients across all segments
- Almost all utilities are our clients in short term (bilateral and / or exchange traded products).
- With transition towards carbon neutrality, demand for Renewable energy & different structure, C&I consumer and CPP model is new growth driver.

Trading & Consulting Business Initiative

- EOI for procurement of 500 MW RE power on long term basis for a merchant capacity portfolio.
- MoU with NCRTC for supply of Power including Green towards their energy transition.
- MoU with Petronet LnG for Bid Process services towards their green energy transition journey.
- preparation of Business Plan for Charging Parks on Highways. The said model will explore various Power Procurements options to Charging Park near Major Highways of the Country.
- Project Management Consultancy to MPIDC for development of the said Manufacturing Zone for India's First Power & RE Equipment Manufacturing Zone in Naramadapuram, Madhya Pradesh. The Zone will consist state of heart Common Infrastructure Facilities and Testing Facilities.

Cross Border Initiative



shutterstock.com · 2428342975

NEPAL

- **Medium Term Contract for import of power of 209 MW from Nepal to India.**
- **Exploring complementarity trading opportunities between India & Nepal based on surplus & demand conditions of Nepal for long & medium term.**



BHUTAN

- **Renewal of PPA with Bhutan for Chukha HEP & Bachocchu HEP.**
- **Contract for Export of Power up to 2000 MW during winter month has been executed**

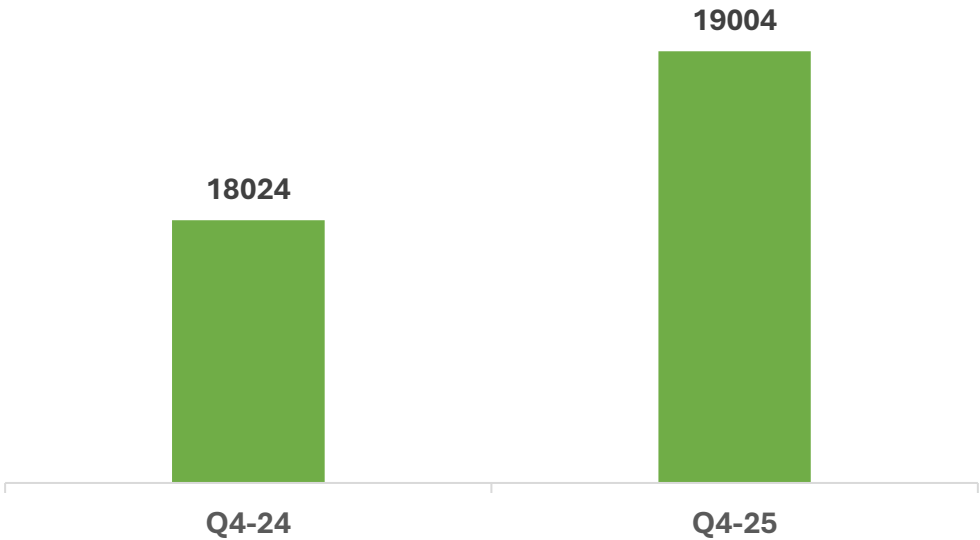
Performance Metrics

Q4 & FY2024- 25



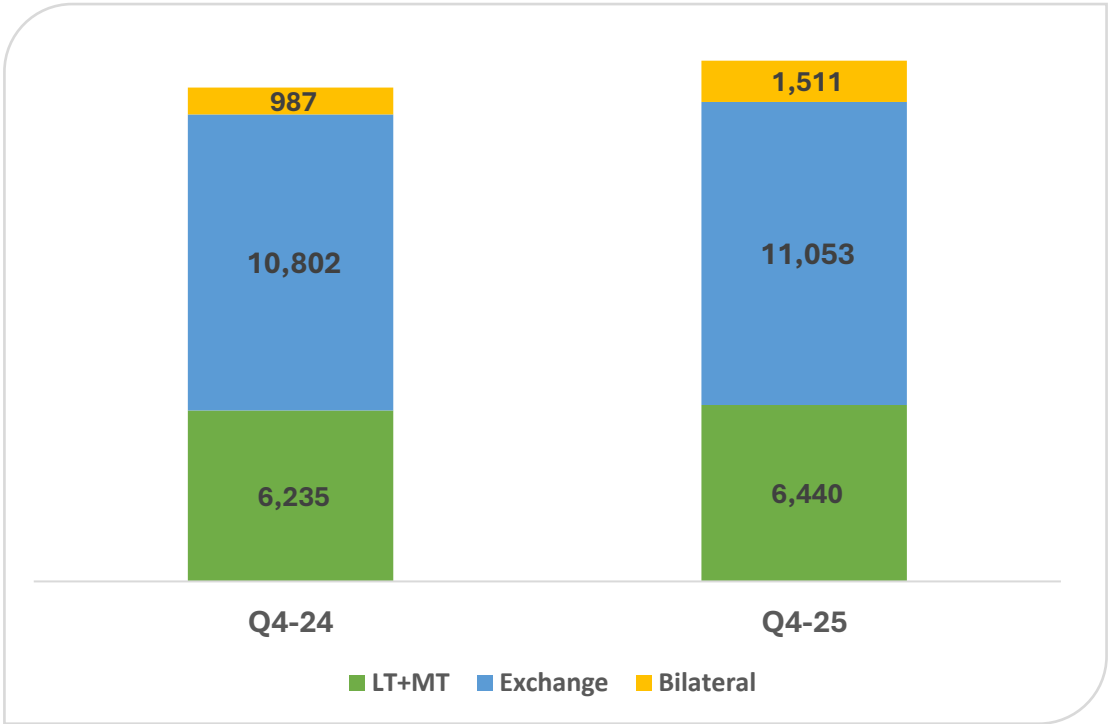


Volume in MU



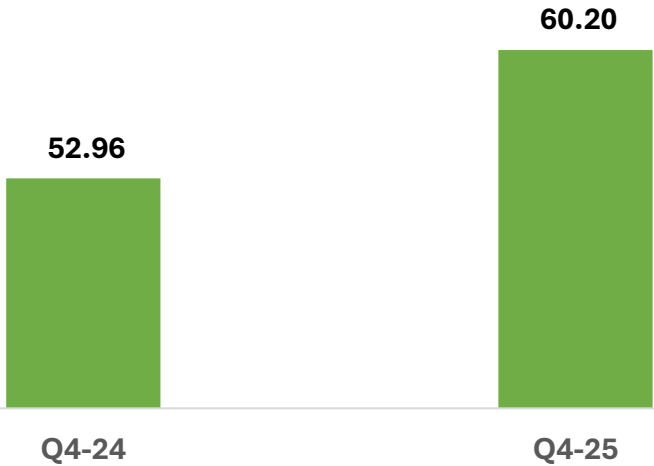
5% growth in Q4-25 over corresponding quarter of FY 24.

- MT & LT includes cross border volume
- Bilateral is short term business without exchange platform



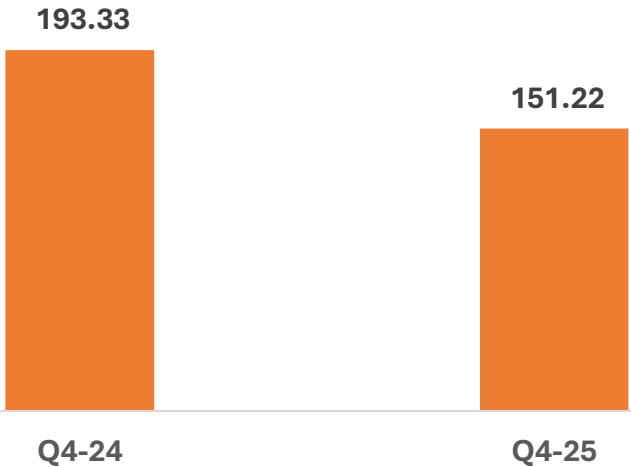


Trading Margin

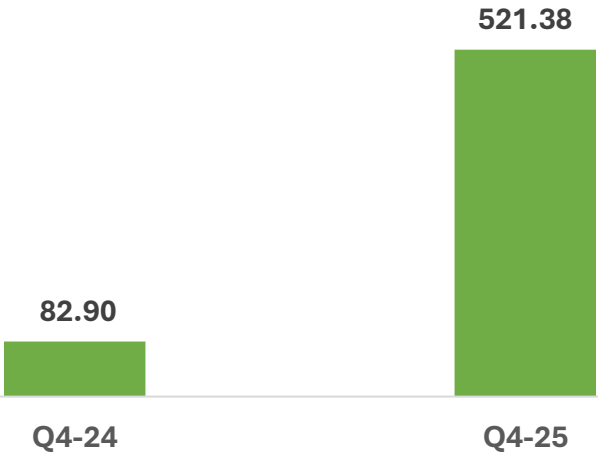


14% growth in FY 24-25 over FY 23-24

Total Operational Income



PAT

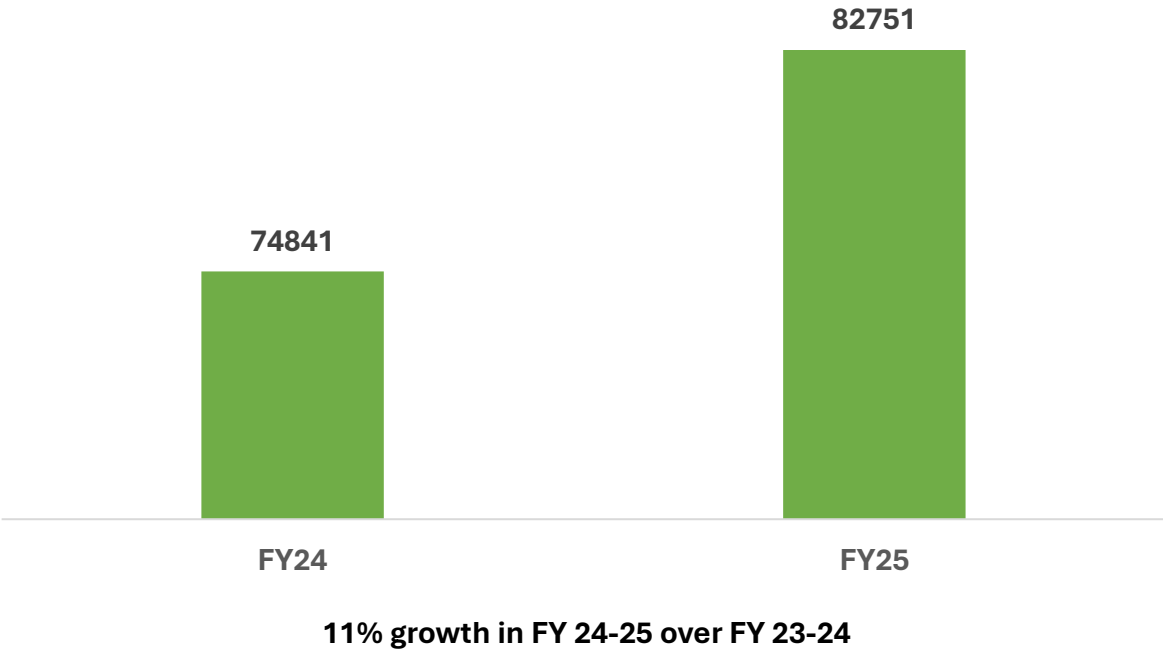


Q4-25 includes contribution from divestment of PEL

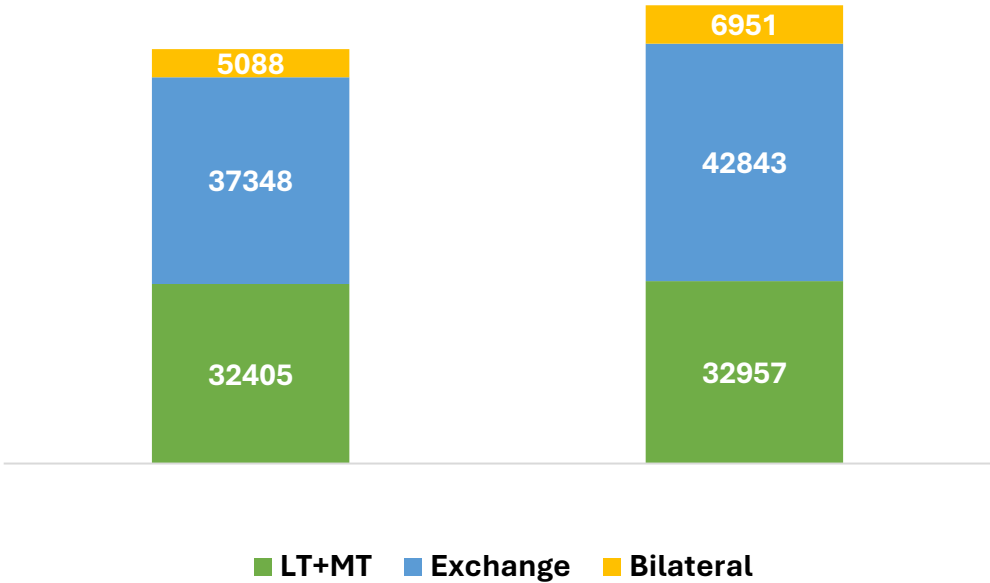
All amount in INR Crores



Volume in MU

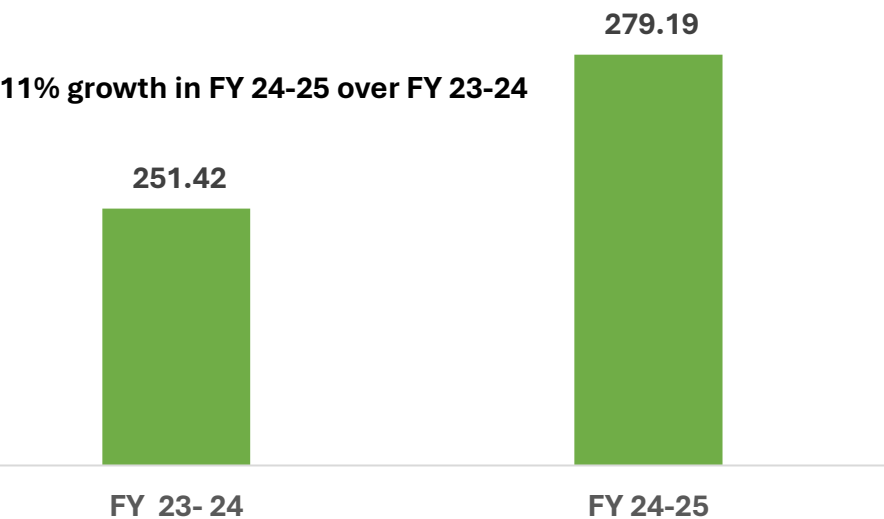


- MT & LT includes cross border volume
- Bilateral is shot term business without exchange platform

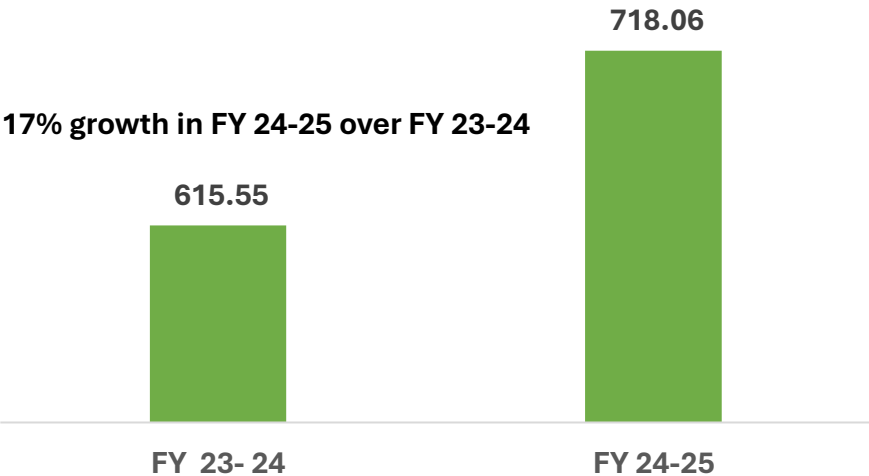




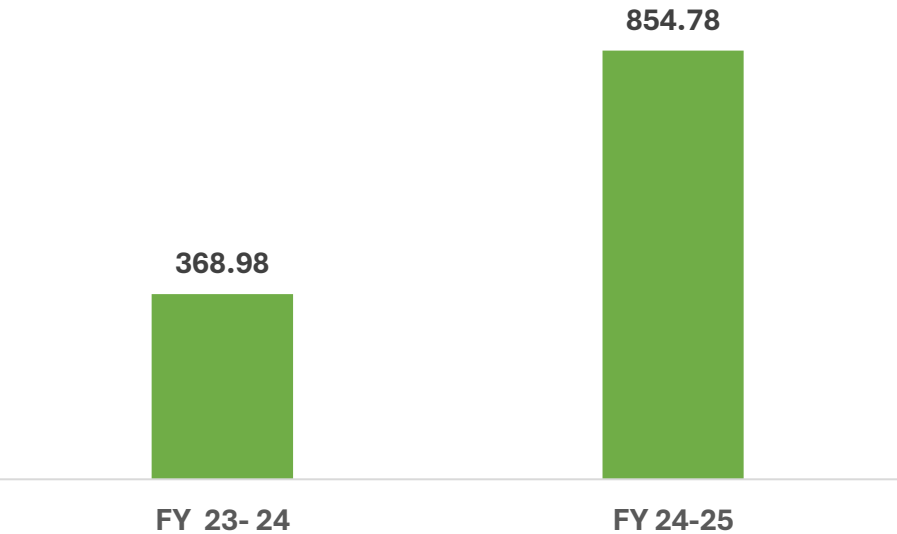
Trading Margin



Total Operational Income



PAT



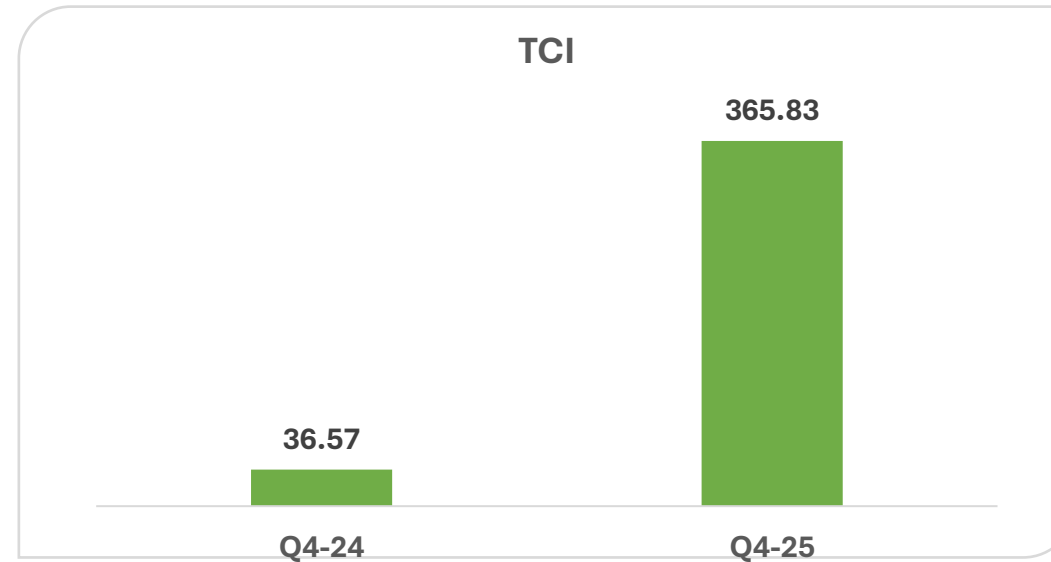
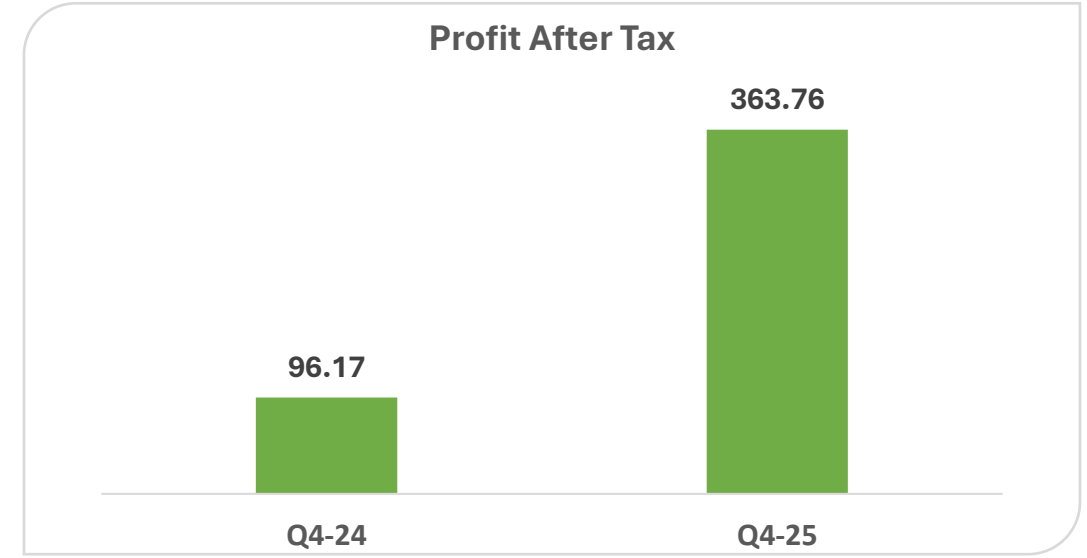
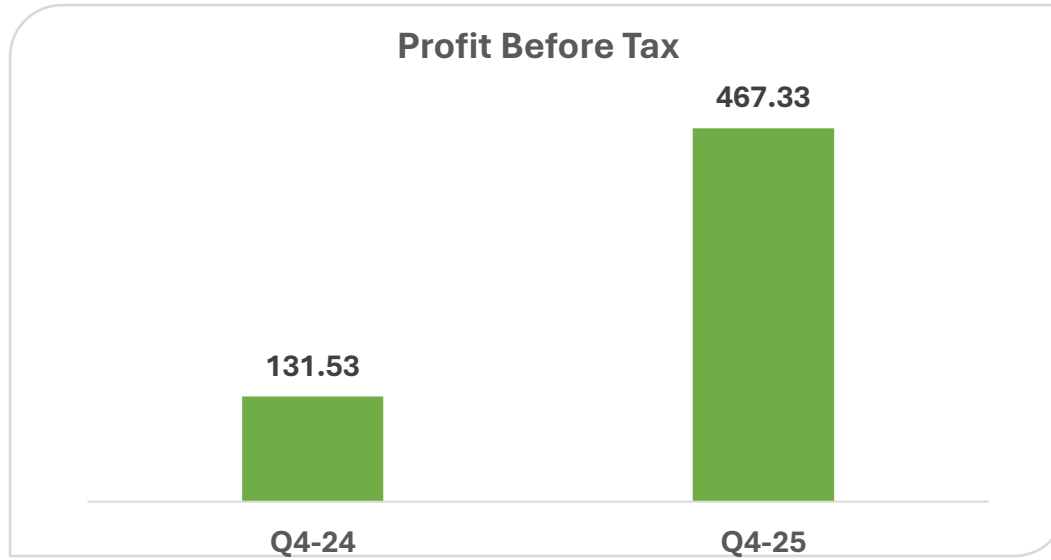
FY24-25 includes contribution from divestment of PEL

All amount in INR Crores

Financial Overview

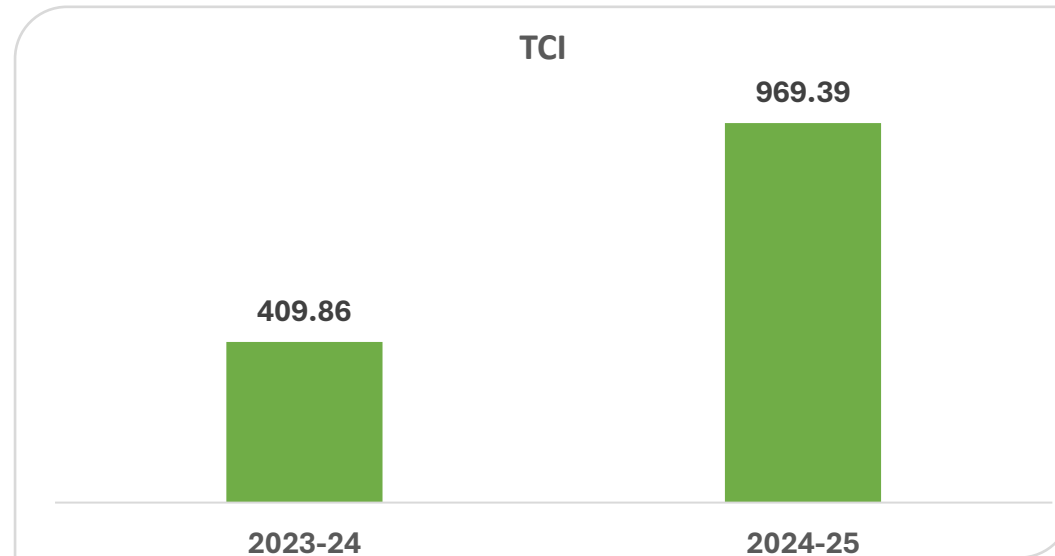
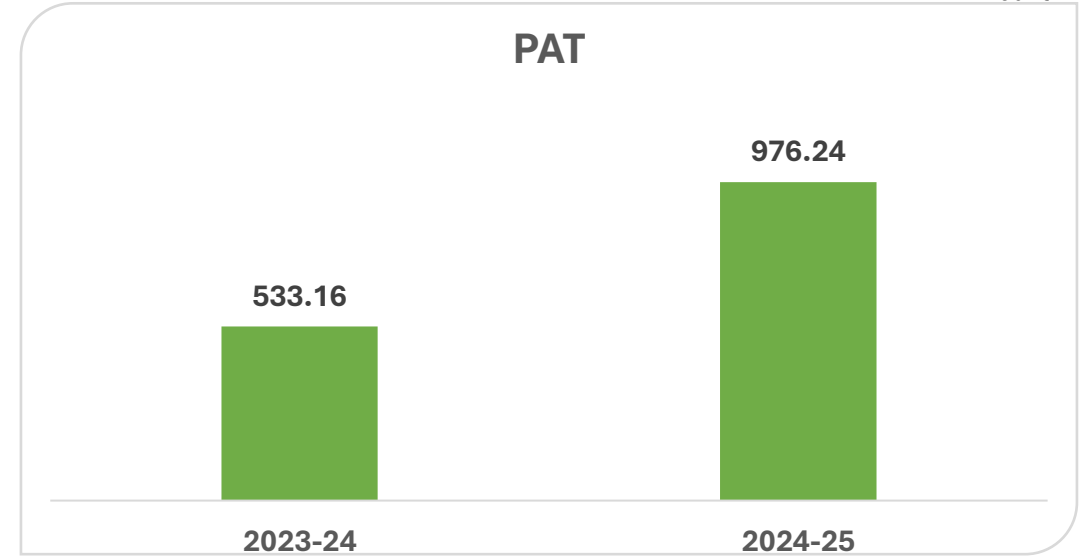
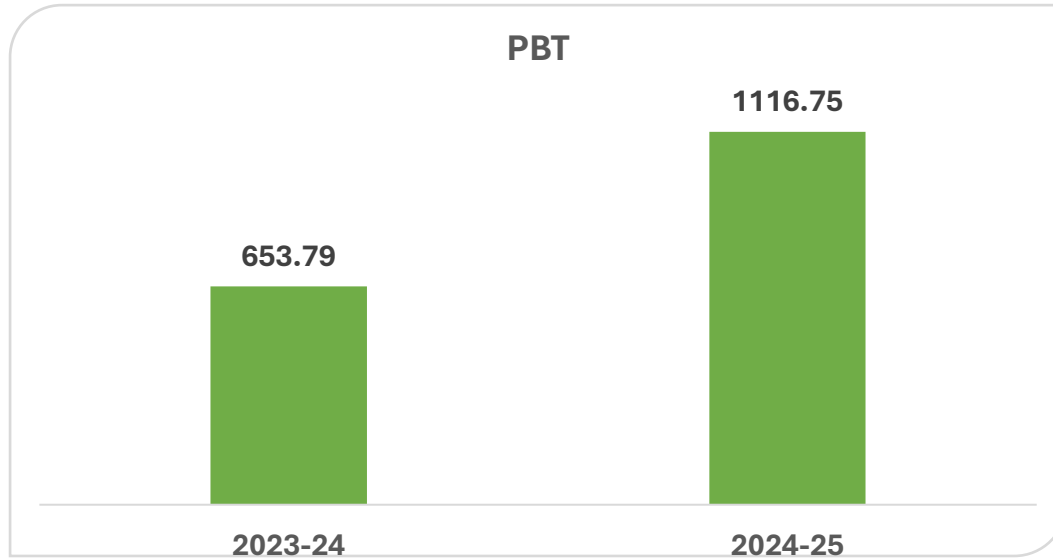
Q4 & FY24 - 25 (Consolidated)

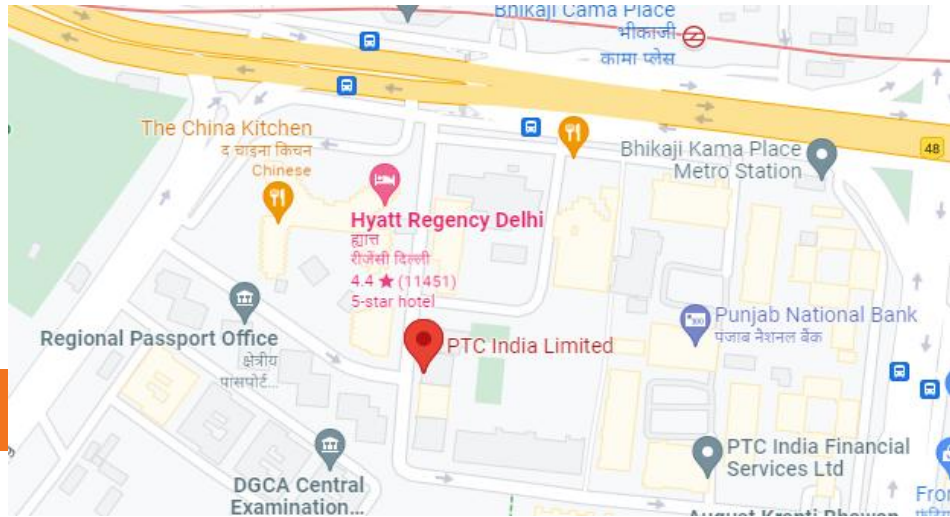




All amount in INR Crores

Amount in ₹ Crores





Thank You



PTC India Limited

2nd Floor, NBCC Tower,
15 Bhikaji Cama Place, New Delhi –
110066

Anand Kumar

Email: anandkumar@ptcindia.com

Tel. No. – +91-11-41659500, 41595100, 46484200

Fax No. – 91-11-41659144, 41659145