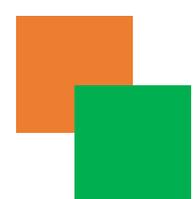




PTC India

**INVESTOR PRESENTATION
Q3 & 9M - FY 2020-21**

Two overlapping squares, one orange and one green, located in the top-left corner of the slide.

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”

Our Mission

- **Promote Power Trading to optimally utilize the existing resources**
- **Develop Power Market for market based investments into the Indian Power Sector**
- **Facilitate exchange of power with neighboring countries**

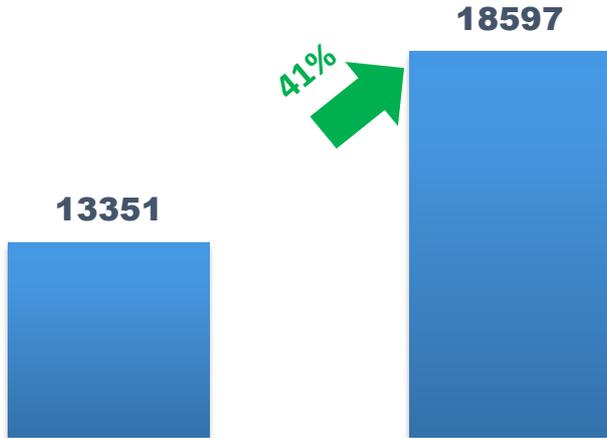
PERFORMANCE REVIEW



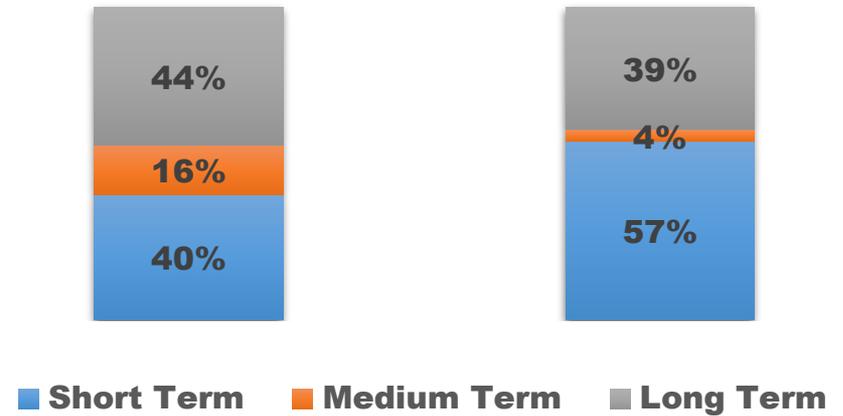
Q3 - FY 21 (Standalone) - Business



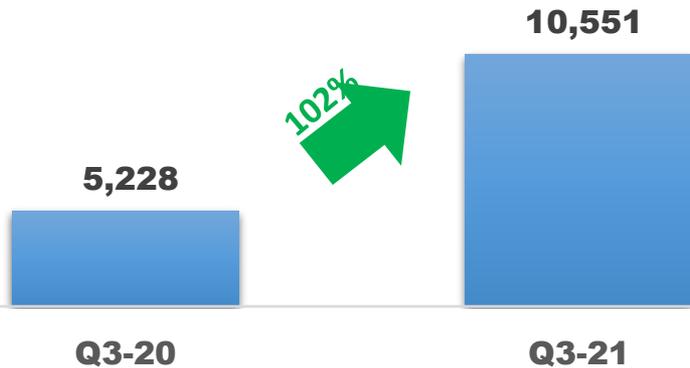
Volume in MUs



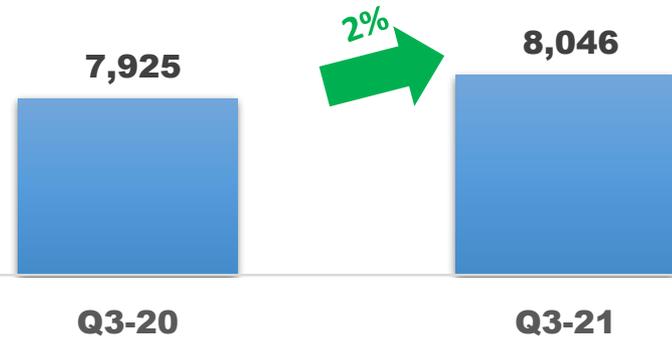
Volume Mix



Short Term



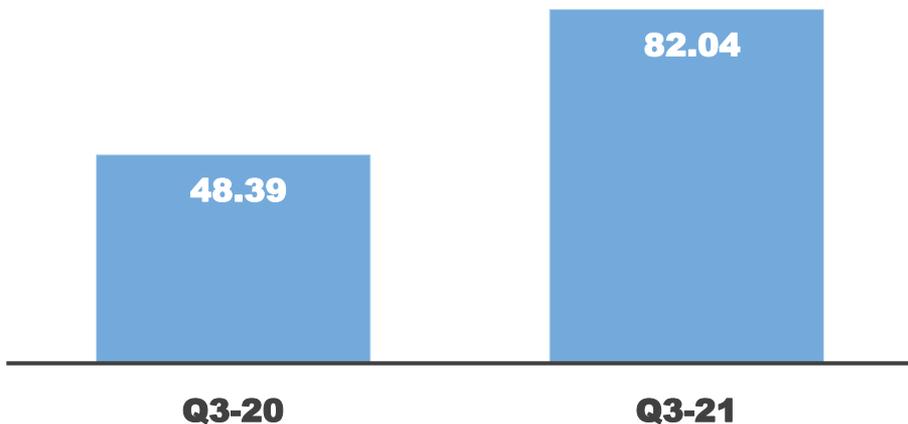
Long & Medium Term



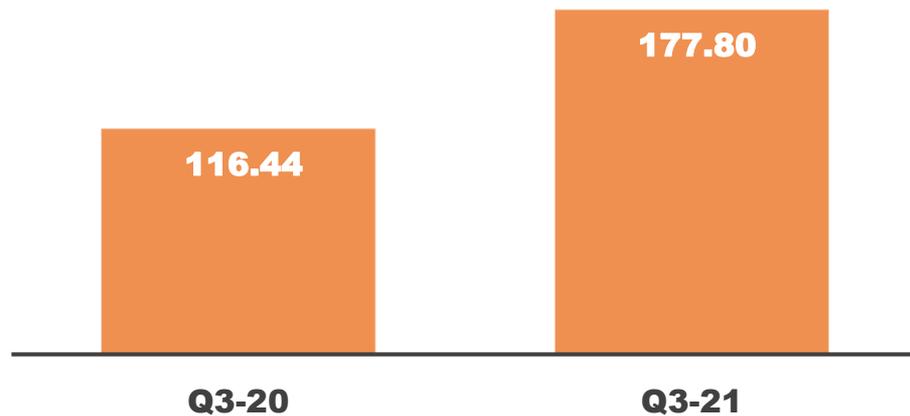
Q3 - FY 21 (Standalone) – Financial



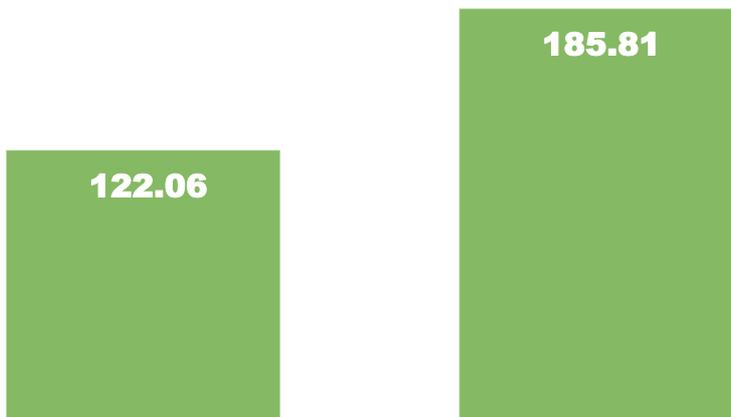
Trading income (₹ Crs)



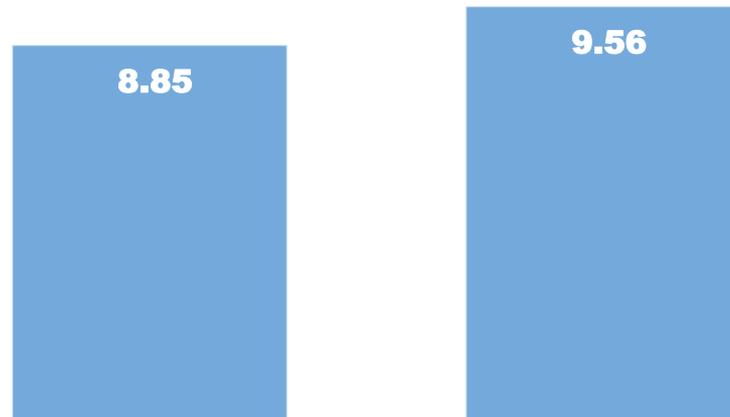
Total Operating Margin(₹ Crs)



Total Operational Income (₹ Crs)



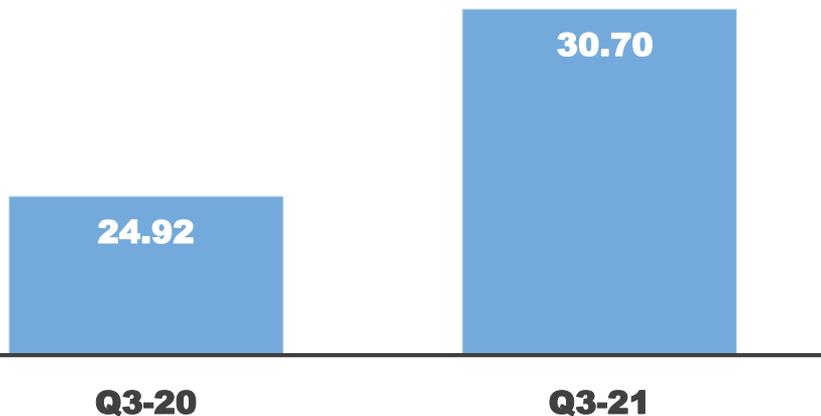
Total Trading Margin (Paise / Unit)



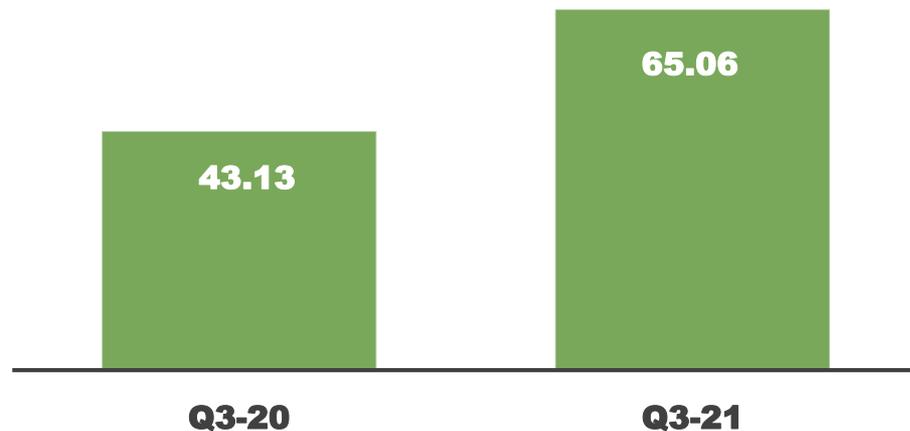
Q3 - FY 21 (Standalone) - Financial



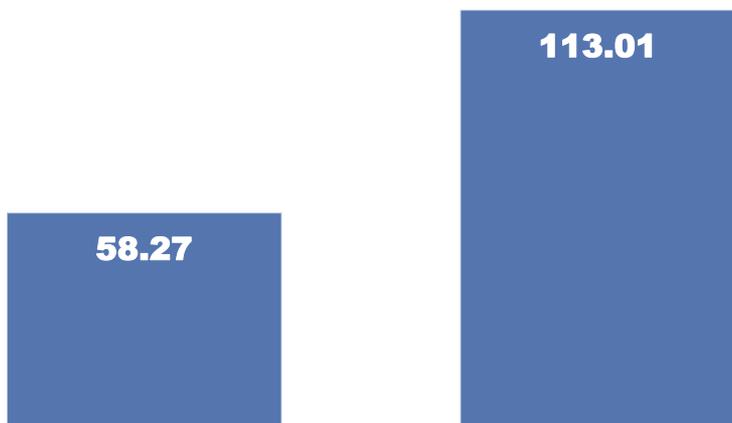
Rebate in ₹ Crs



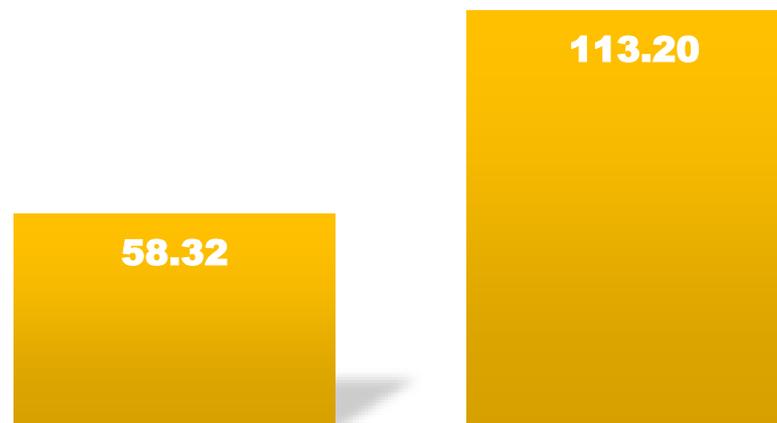
Surcharge Income (in ₹ Cr)



PAT in ₹ Crs



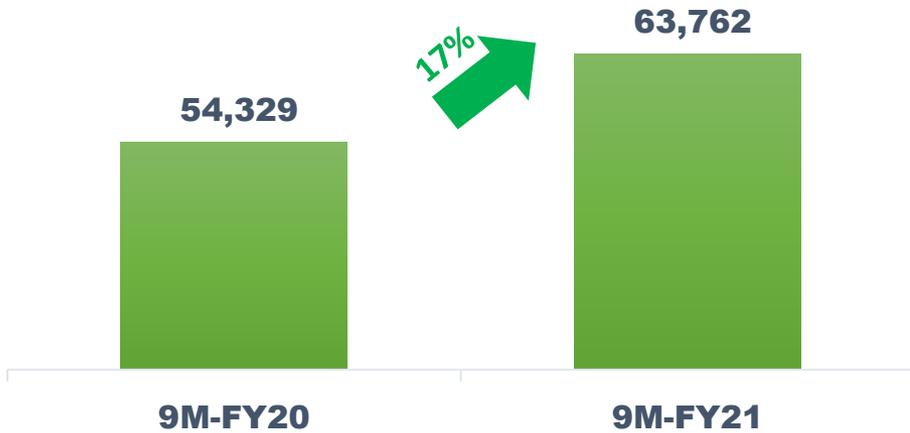
TCI in ₹ Crs



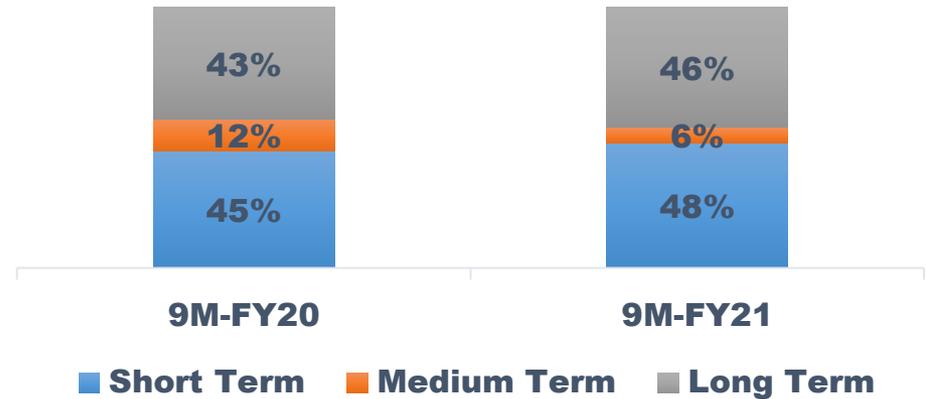
9M - FY 21 (Standalone) - Business



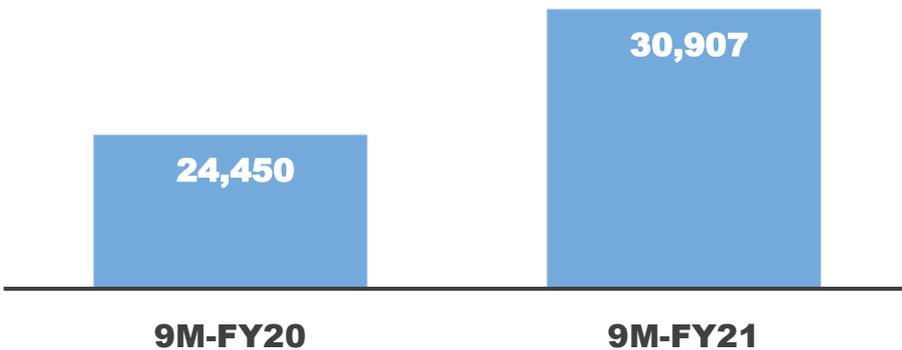
Total Volume in MU



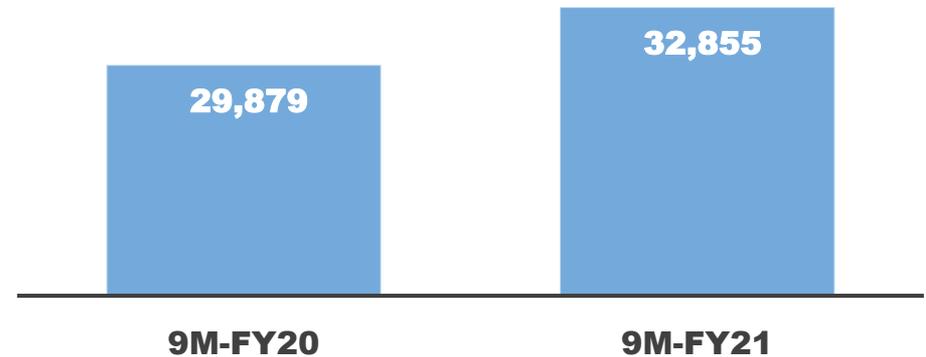
Volume Mix



Short Term Vol in MU



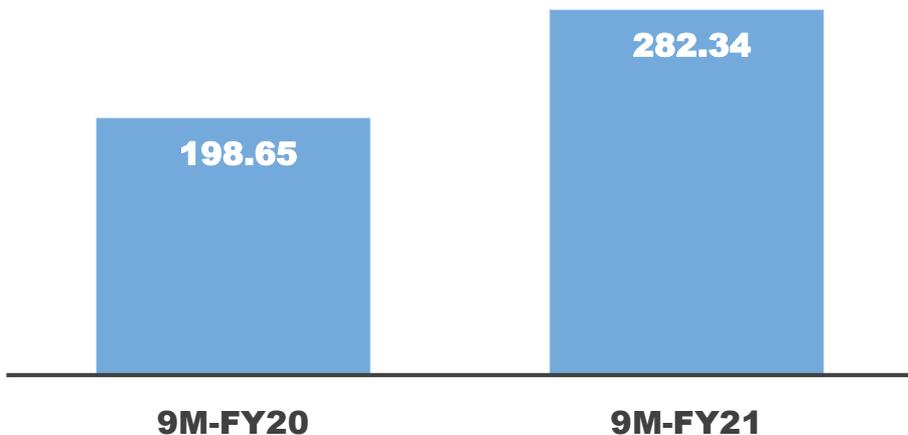
Long & Medium Term



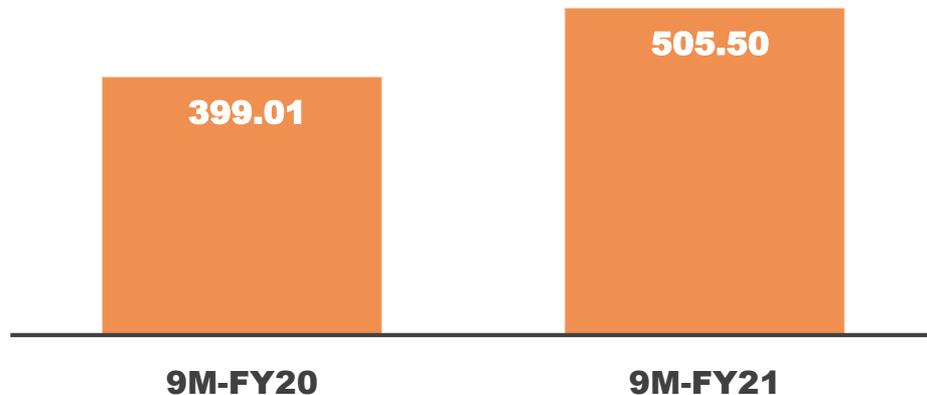
9M - FY 21 (Standalone) – Financial



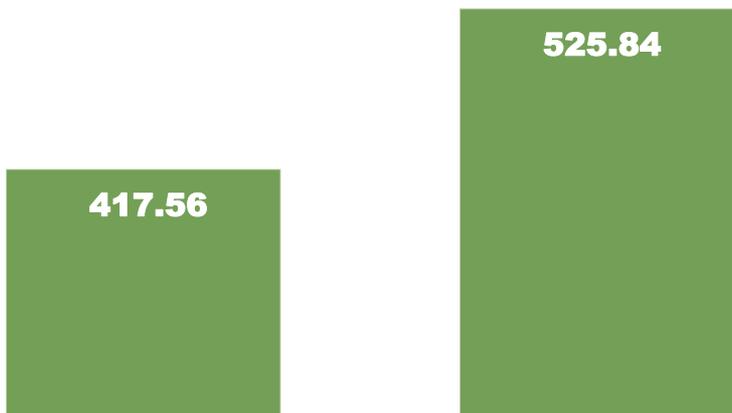
Trading Income (₹ Crore)



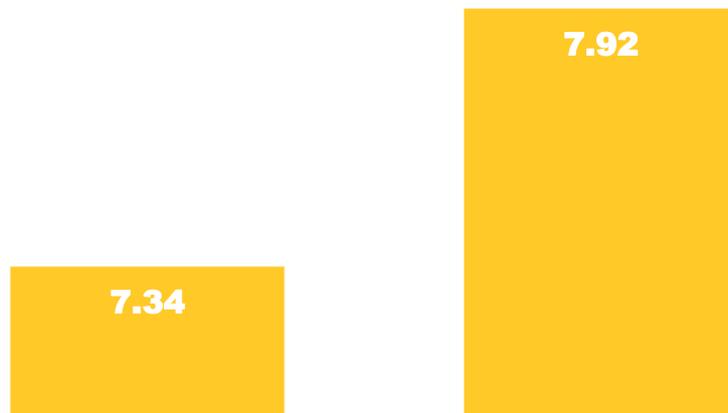
Total Operating Margin (₹ Crore)



Total Operational Income (₹ Crore)



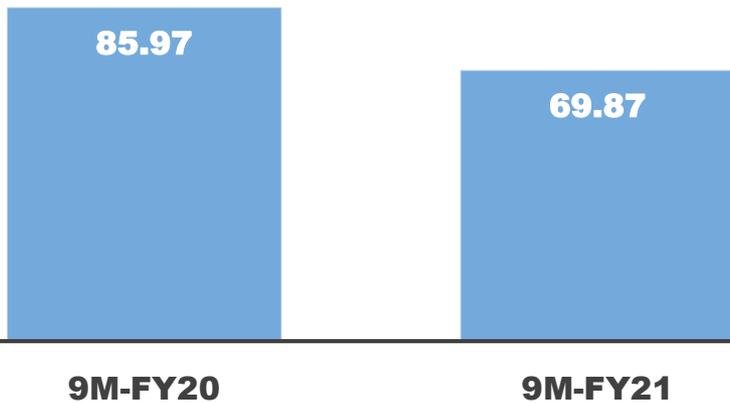
Total trading Margin (Paise/ Unit)



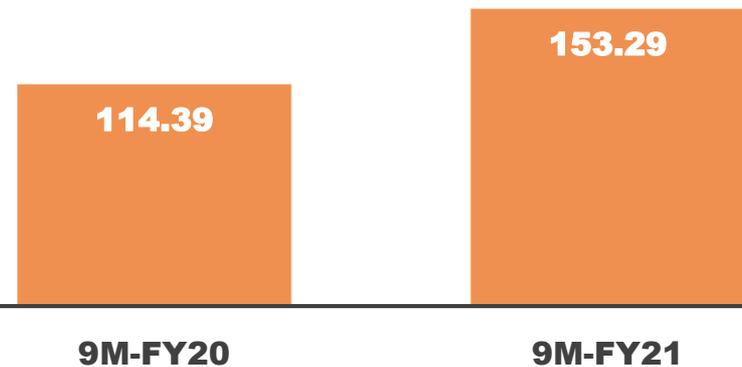
9M - FY 21 (Standalone) - Financial



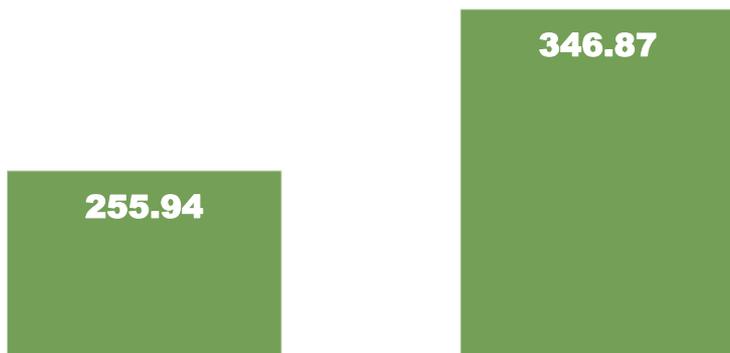
Rebate in ₹ Crore



Surcharge in ₹ Crore



PAT in ₹ Crore



TCI in ₹ Crore



Q3- FY21 (STANDALONE) P&L (Quarter Ending Dec 31, 2020)



(₹ In crore)

Particulars	Quarter Dec 2020	Quarter Dec 2019	%
Revenue from operations			
Revenue from operations	3,384.58	3,413.28	-0.84%
Other operating revenue	99.14	51.27	93.37%
Total revenue from operation	3,483.72	3,464.55	0.55%
Other Income	0.75	3.13	-76.04%
Total Income	3,484.47	3,467.68	0.48%
Expenses			
Purchases	3,271.84	3,339.97	-2.04%
Operating expenses	26.07	2.52	934.52%
Employee benefit expenses	12.44	10.49	18.59%
Finance costs	7.14	14.64	-51.23%
Depreciation and amortization expenses	0.71	0.74	-4.05%
Other expenses	14.56	20.61	-29.35%
Total expenses	3,332.76	3,388.97	-1.66%
Profit before exceptional items and tax	151.71	78.71	92.75%
Exceptional items	-	(0.12)	-100.00%
Profit Before Tax	151.71	78.59	93.04%
Current tax (including deferred tax)	38.70	20.32	90.45%
Net Profit for the period	113.01	58.27	93.94%
Total other comprehensive income, net of tax	0.19	0.05	280.00%
Total comprehensive income for the period	113.20	58.32	94.10%

9M-FY21 (STANDALONE) P&L (Nine months ending Dec 31, 2020)



(₹ In crore)

Particulars	Nine months ended Dec 2020	Nine months ended Dec 2019	%
Revenue from operations			
Revenue from operations	13,156.14	13,038.80	0.90%
Other operating revenue	214.46	148.91	44.02%
Total revenue from operation	13,370.60	13,187.71	1.39%
Other Income	25.80	42.91	-39.87%
Total Income	13,396.40	13,230.62	1.25%
Expenses			
Purchases	12,803.93	12,754.18	0.39%
Operating expenses	40.83	15.97	155.67%
Employee benefit expenses	33.12	29.29	13.08%
Finance costs	18.34	38.34	-52.16%
Depreciation and amortization expenses	1.98	2.10	-5.71%
Other expenses	38.80	54.13	-28.32%
Total expenses	12,937.00	12,894.01	0.33%
Profit before exceptional items and tax	459.40	336.61	36.48%
Exceptional items	(0.02)	(0.13)	-84.62%
Profit Before Tax	459.38	336.48	36.53%
Current tax (including deferred tax)	112.51	80.54	39.69%
Net Profit for the period	346.87	255.94	35.53%
Total other comprehensive income, net of tax	0.29	(0.04)	-825.00%
Total comprehensive income for the period	347.16	255.90	35.66%

Q3-FY21 (CONSOLIDATED) P&L (Quarter Ending Dec 31, 2020)



(₹ In crore)

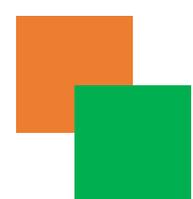
Particulars	Quarter Dec 2020	Quarter Dec 2019	%
Revenue from operations			
Revenue from operations	3,675.38	3,765.51	-2.39%
Other operating revenue	118.13	63.32	86.56%
Total revenue from operation	3,793.51	3,828.83	-0.92%
Other Income	1.49	5.59	-73.35%
Total Income	3,795.00	3,834.42	-1.03%
Expenses			
Purchases	3,271.84	3,339.97	-2.04%
Impairment of financial instrument	40.92	23.16	76.68%
Operating expenses	35.01	9.42	271.66%
Employee benefit expenses	17.72	15.29	15.89%
Finance costs	224.94	281.36	-20.05%
Depreciation and amortization expenses	25.03	25.16	-0.52%
Other expenses	21.34	28.02	-23.84%
Total expenses	3,636.80	3,722.38	-2.30%
Profit before exceptional items and tax	158.20	112.04	41.20%
Exceptional items	-	(0.12)	-100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	158.20	111.92	41.35%
Share of Profit / (Loss) of Associates	0.14	0.12	16.67%
Profit Before Tax	158.34	112.04	41.32%
Current tax (including deferred tax)	44.19	48.55	-8.98%
Net Profit for the period	114.15	63.49	79.79%
Total other comprehensive income, net of tax	0.81	(0.57)	-242.11%
Total comprehensive income for the period	114.96	62.92	82.71%

9M-FY21 (CONSOLIDATED) P&L (Nine months Ending Dec 31, 2020)



(₹ in crore)

Particulars	Nine months ended Dec 2020	Nine months ended Dec 2019	%
Revenue from operations			
Revenue from operations	14,168.69	14,272.83	-0.73%
Other operating revenue	260.23	192.81	34.97%
Total revenue from operation	14,428.92	14,465.64	-0.25%
Other Income	18.75	19.43	-3.50%
Total Income	14,447.67	14,485.07	-0.26%
Expenses			
Purchases	12,803.93	12,754.18	0.39%
Impairment of financial instrument	122.56	121.92	0.52%
Operating expenses	67.02	29.35	128.35%
Employee benefit expenses	47.69	43.60	9.38%
Finance costs	706.05	879.24	-19.70%
Depreciation and amortization expenses	74.90	75.32	-0.56%
Other expenses	59.63	72.20	-17.41%
Total expenses	13,881.78	13,975.81	-0.67%
Profit before exceptional items and tax	565.89	509.26	11.12%
Exceptional items	(0.03)	(0.13)	-76.92%
Profit Before Share of Profit/(Loss) of Associates and Tax	565.86	509.13	11.14%
Share of Profit / (Loss) of Associates	(0.19)	(0.18)	5.56%
Profit Before Tax	565.67	508.95	11.14%
Current tax (including deferred tax)	157.82	150.85	4.62%
Net Profit for the period	407.85	358.10	13.89%
Total other comprehensive income, net of tax	(0.37)	(0.89)	-58.43%
Total comprehensive income for the period	407.48	357.21	14.07%



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