



PRESS RELEASE

PTC India – Summary of Financial Performance for Q3 FY20

Net profit (Standalone) is up by 13% to ₹ 58.27 Crores from ₹ 51.34 Crores
Total Operational Income increased by 6% to ₹122.06 Crores
Trading Volume increased by 2% to 13,153 MUs

New Delhi, 5th Feb 2020: PTC India Limited, the leading provider of power trading solutions in India, today announced its financial results for the quarter ended December 31, 2019.

Management comment

Commenting on the results, Mr. Deepak Amitabh, Chairman & Managing Director, PTC India Ltd., said

“PTC has successfully sustained the trading volumes during the present quarter which is marked by challenging demand scenario for power off-take. We expect to witness a gradual turnaround of the power demand in coming quarters. We are confident of maintaining our leadership position based upon our diversified business portfolio going forward.”.

Financial performance

Q3FY20 vs Q3FY19 (Standalone)

- **Volumes** has increased by 2 % to 13,153 MUs from 12,921 MUs.
- **Total Operating Trading Margin increased** by 3% to ₹ 116.44 crore from ₹ 112.67 Crore.
- **Total Operational Income** increased by 6% to ₹ 122.06 Crores from ₹ 115.08 Crores.
- **EBITDA** (excluding Ind-AS contra interest expenses and income) is increased by 2% to ₹ 93.95 crores from ₹ 90.20 crore
- **Net profit** is up by 13% to ₹ 58.27 Crores from ₹ 51.34 Crores

9M-FY20 vs 9M-FY19 (Standalone)

- **Volumes** has increased by 5 % to 54,329 MUs from 51,860 MUs.
- **Total Operating Trading Margin increased** by 8% to ₹ 399.01 crore from ₹ 368.73 Crore.
- **Total Operational Income** increased by 11% to ₹ 417.56 Crores from ₹ 377.24 Crores.
- **EBITDA** (excluding Ind-AS contra interest expenses and income) is increased by 13% to ₹ 376.86 crores from ₹ 331.64 crore
- **Net profit** is up by 23% to ₹ 255.94 Crores from ₹ 208.47 Crores

Q3FY20 vs Q3FY19 (Consolidated)

- **Trading Volumes** has increased by 2 % to 13,153 MUs from 12,921 MUs.
- **Net Profit** decreased by 30% to ₹ 63.49 Crores from ₹ 90.20 Crores on account of subsidiaries.

9MFY20 vs 9MFY19 (Consolidated)

- **Trading Volumes** has increased by 5 % to 54,329 MUs from 51,860 MUs.
- **Net Profit** decreased by 14% to ₹ 358.10 Crores from ₹ 415.46 Crores on account of subsidiaries.



Operational developments

- In Techno – Commercial consultancy business, PTC has won the tender for repeat business from AKVN. The deal value is 6.8 Crores for 2 years.
- In our distribution management business, Paradip Port Trust is new addition to our business. This 3 year service contract will add more than 11 Crores to our business. PTC's service area will be spread over 10 Sq kms, and will cater to about 6,400 consumers in the domestic, commercial and industrial categories.
- Broadening service profile for Indian Railways (IR), PTC has made IR as their client for transaction on energy exchange.
- MoP flagship scheme for resolution of stressed thermal asset, PTC has won the aggregator for Pilot – II of 2500 MW. Further, with operationalization of 550 MW of RKM Power, entire capacity under Pilot –I of 1900 MW has been done.

About PTC India Limited

PTC India Ltd., a Government of India initiative, is the pioneer in starting a power market in India. The Company has maintained its leadership position in power trading since inception. PTC has also been mandated by the Government of India to trade electricity with Bhutan, Nepal and Bangladesh.

The trading activities undertaken by PTC include long term trading of power generated from large power projects as well as short term trading arising as a result of supply and demand mismatches, which inevitably arise in various regions of the country.

The Company is credited with a number of products in the electricity trading market to meet the divergent needs of the customers. Driven by the vision to shape a vibrant power market, PTC has been providing value-focused services to its clients and build trust as a reliable partner. The electricity traded from cross border resources is a significant component of the total electricity traded by the Company.

PTC is a unique example of a successful public-private partnership with major PSUs of the Ministry of Power, Government of India as promoters and a widely held ownership interest. The diverse composition of its Board of Directors includes eminent people as independent directors.

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