



PTC INDIA LTD.

INVESTOR PRESENTATION – Q1FY20

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PERFORMANCE REVIEW

Q1FY20 AT A GLANCE - Standalone



Total Volumes (MUs)



Total Revenue from Operation (INR Crores)



PBT (INR Crores)



PAT (INR Crores)





PHYSICAL PERFORMANCE – SNAPSHOT (Q1FY20)



Business Segment	Q1FY20		Q1FY19	
	(Units in Millions)	% of total trade	(Units in Millions)	% of total trade
Short Term Trades *	9584	49%	9916	59%
Medium Term	2230	12%	529	3%
Long Term Trades **	7547	39%	6347	38%
Wind	4	-	4	1%
Total	19365	100%	16796	100%

* Short Term Trades include trades on power exchanges;

**Long Term Trades include trades from Cross Border operations



KEY HIGHLIGHTS – Q1FY20



- During the quarter, business mix of the company has been equi-placed between short term and long & medium terms. Short term has contributed around 49.50% of the volume and balance by long & medium term. The growth in volume has been driven by operationalisation of 950 MW of thermal asset under Medium Term from Apr -19.
- Additional 120 MW of long-term wind power was operationalised in this quarter. The capacity has contributed around 500 MUs of green energy in this quarter.
- In the consulting business, the order book addition has been more than 20 Crores and total order book is now at Rs 140 Crores.



NUMBERS UP-CLOSE Q1FY20 (STANDALONE / CONSOLIDATED)

P&L (Three Months Ending 30th June' 2019)



Particulars	Standalone					Consolidated				
	Quarter Jun 2019	Quarter Jun 2018	%	Quarter Mar 2019	%	Quarter Jun 2019	Quarter Jun 2018	%	Quarter Mar 2019	%
Revenue from operations										
Revenue from operations	4,952.52	3,317.68	49.28%	2,567.88	92.86%	5,376.44	3,694.62	45.52%	2,932.09	83.37%
Other operating revenue	20.77	69.37	-70.06%	83.41	-75.10%	35.00	83.75	-58.21%	102.64	-65.90%
Total revenue from operation	4,973.29	3,387.05	46.83%	2,651.29	87.58%	5,411.44	3,778.37	43.22%	3,034.73	78.32%
Other Income	3.47	31.71	-89.06%	21.81	-84.09%	3.55	44.38	-92.00%	22.33	-84.10%
Total Income	4,976.76	3,418.76	45.57%	2,673.10	86.18%	5,414.99	3,822.75	41.65%	3,057.06	77.13%
Expenses										
Purchases	4,847.46	3,228.65	50.14%	2,492.62	94.47%	4,847.46	3,228.65	50.14%	2,492.62	94.47%
Provision for expected credit loss	-	-		-		62.70	17.11	266.45%	8.81	611.69%
Operating expenses	-	46.79	-100.00%	44.71	-100.00%	3.38	47.64	-92.91%	46.48	-92.73%
Employee benefit expenses	9.45	8.58	10.14%	7.92	19.32%	14.01	13.00	7.77%	11.39	23.00%
Finance costs	8.70	31.09	-72.02%	30.80	-71.75%	303.02	283.20	7.00%	315.18	-3.86%
Depreciation and amortization expenses	0.64	0.66	-3.03%	0.90	-28.89%	25.03	24.18	3.52%	24.45	2.37%
Other expenses	14.39	8.52	68.90%	13.07	10.10%	19.47	13.88	40.27%	28.73	-32.23%
Total expenses	4,880.64	3,324.29	46.82%	2,590.02	88.44%	5,275.07	3,627.66	45.41%	2,927.66	80.18%
Profit before exceptional items and tax	96.12	94.47	1.75%	83.08	15.70%	139.92	195.09	-28.28%	129.40	8.13%
Exceptional items										
-Profit / (Loss) on sale of fixed assets	-	-	NA	0.02	-100.00%	-	-	NA	0.02	-100.00%
Profit Before Share of Profit/(Loss) of Associates and Tax	96.12	94.47	1.75%	83.10	15.67%	139.92	195.09	-28.28%	129.42	8.11%
Share of Profit / (Loss) of Associates	-	-	NA	-	Na	(0.31)	-	NA	-	NA
Profit Before Tax	96.12	94.47	1.75%	83.10	15.67%	139.61	195.09	-28.44%	129.42	7.87%
Tax expenses										
Current tax (including deferred tax)	33.35	33.03	0.97%	29.24	14.06%	46.35	67.77	-31.61%	55.16	-15.97%
Net Profit for the period	62.77	61.44	2.16%	53.86	16.54%	93.26	127.32	-26.75%	74.26	25.59%
Total other comprehensive income, net of tax	(0.20)	(9.38)	-97.87%	6.29	-103.18%	0.63	(9.35)	-106.74%	(5.93)	-110.62%
Total comprehensive income for the period	62.57	52.06	20.19%	60.15	4.02%	93.89	117.97	-20.41%	68.33	37.41%



RECEIVABLES & REBATES

Particulars	Q1FY20	Q1FY19	FY19
Net Rebate disallowed (Rs. Cr.)	32.37	21.87	106.61
Net surcharge received (Rs. Cr.)	15.50	20.13	116.44
Margin per unit (Paise./unit)	6.23	6.50	7.62
Margin per unit (without rebate & surcharge) (Paise./ unit)	3.75	4.00	4.05

Our Vision

“To be a frontrunner in power trading by developing a vibrant power market and striving to correct market distortions”



THANK YOU

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