PTC India Ltd.

Applications are invited for the position of Executive Director (Business Development & Consultancy), PTC India Limited from eligible candidates. The job description, eligibility criteria and other parameters are given hereunder: -

1.0 THE COMPANY

PTC India Ltd. (PTC) was established in the year 1999 as a Government of India initiated Public-Private Partnership to undertake trading of power and to develop a vibrant power market in the country.

The pioneering services of the Company preceded the recognition of Electricity Trading as a distinct licensed activity in the Electricity Act, 2003. PTC holds a Category- I trading license from Central Electricity Regulatory Commission (CERC); the highest category with permission to trade unlimited volumes.

The Company's (standalone) PAT in FY 2024-25 was ~ 854.78 Crores and Net Worth as on 31st March 2025 was ~ 4,766.69 Crores. The turnover (including other income of Rs. 33.48 Crores) of the Company in FY 2024-25 was Rs. 15,644.52 Crores. PTC's current capital base is ~ Rs. 296.01 Crores. The stock of the Company is listed on major stock exchanges in India i.e. NSE and BSE.

The Company has one subsidiary, PTC India Financial Services Limited (PFS).

For information about the Company, please visit www.ptcindia.com

2.0 JOB DESCRIPTION AND RESPONSIBILITIES:

Executive Director (Business Development & Consultancy), PTC India Ltd. is a leadership role for the Company's consulting business and development of new businesses. The position is one level below the Board and reports to Chairman and Managing Director. She/he is overall in-charge of the Business Development function & the Consultancy unit of the Company. She/he will spearhead the identification of new businesses & expanding the Company's footprint in consultancy services to clients (both on Technical and Managerial areas) in power / other related domains. This includes areas like Project Management Consulting, Energy Portfolio Management (EPM) and Energy Efficiency. PTC has extensive experience in energy trades and green power. New businesses identification would be expected from the role to add value to the Company's core business.
Customer acquisition and top line revenue generation for the organization will be a key deliverable for this role.

The Key responsibilities for the position includes -

a)	Business Development in new areas / projects and expansion of existing business in power domain. This would also entail identification of focused investments in businesses that strengthen / add value to the Company's core business.
b)	Expanding the Company's footprint in consultancy services to clients (both on Technical and Managerial areas)
c)	Project Execution from Tendering, contracting to commissioning
d)	Resource Optimization including to provide adequate resources-manpower, technology & (where needed) equipment etc to all live projects (currently 20 plus remote sites)
d)	Optimizing expenses under consultancy business through periodic reviews of project specific expenses with respect to budget envisaged further to develop innovative ways of optimizing project expenses
e)	Revenue realization would be a routine target, requiring surveillance and follow-up with the respective project managers
f)	Compliance Adherence

3.0 AGE:

(a) Minimum 45 years as on the date of the Advertisement.

(b) Not more than 57 years of age for external candidates and not more than 58 years for internal candidates as on the date of the Advertisement.

4.0 EMPLOYMENT STATUS:

The applicant must, on the date of the advertisement, the date of application, as well as on the date of interview, be employed in a regular capacity - and not in a contractual / ad-hoc capacity - in one of the following:

(a) Central Public Sector Enterprise (CPSE)

(b) Central Government including the Armed Forces of the Union and All India Services;

(c) State Public Sector Enterprise (SPSE) where the annual turnover is ***Rs.2000 crore or more;**

(d) Private Sector company where the annual turnover is ***Rs 2000 crore in a listed company.** (*The average audited annual turnover of three financial years preceding the calendar year in which the position is advertised shall be considered for applying the above approved limits)

5.0 QUALIFICATION:

Post graduate degree in MBA from a recognized university / CA / ICWA / MFC qualifications. Preference will be given to Engineering Graduates.

6.0 EXPERIENCE & ELIGIBILITY:

Applicants must have at least 20 years of professional experience with minimum 5-7 years of Project Management Experience in the Power Domain with P&L direct responsibilities. Applicants from Central Public Sector Enterprise (CPSE) should be working at General Manager Level. Applicants from State Public Sector Enterprises/ Private Sector should be working at one level below the Board level position on the date of application. An EVP in PTC with minimum 1 year in the current role is eligible to apply.

7.0 CONDITION OF IMMEDIATE ABSORPTION:

Central Government Officers, including those of the Armed Forces of the Union and the All-India Services, CPSE/SPSE/ Other organizations will be eligible for consideration only on immediate absorption basis & no Deputation/Lien is allowed under any circumstances.

8.0 COMPENSATION/ REMUNERATION:

Remuneration for the advertised position is Rs.6.0 (Six) lacs per month plus Performance Related Pay and other benefits as per Company Policy

9.0 SUBMISSION OF APPLICATIONS

The applicants should submit their applications as follows:

(i) Government Officers, including those of the Armed Forces of the Union and All India Services: through Cadre Controlling authority.

(ii) The eligible Officers in CPSE: through the concerned CPSE,

(iii) The eligible Officers in State PSE: through the concerned Administrative Secretary and Cadre Controlling Authority, if any, of the State Government;

(iv) Private Sector: directly to the Company

Applicants from Private Sector must submit the following documents along with the application form:

i. Annual Reports of the Company in which the applicant is currently working for the 3 financial years preceding the calendar year in which the position is advertised (please provide URL or attach/enclose copies);

ii. Whether the company is listed or not; if yes, the documentary proof of the same (please provide URL or attach/enclose copies);

iii. Evidence of working at level immediately below the Board level. (Wherever applicable)

iv. Self-attested copies of documents in support of age and qualification

v. Relevant Jobs handled in the past with details.

Applications are to be sent to:-

By On-line mode:- executivedirectorpost@ptcindia.com

By Physical Mode

Application should be forwarded in a sealed envelope marked "*APPLICATION* FOR THE POST OF EXECUTIVE DIRECTOR (BD & Consultancy)" and addressed to "SVP (HR&SS), PTC India Limited, 2nd Floor, NBCC Tower, 15 Bhikaji Cama Place, New Delhi-110066''.

The last date for receipt of application is 6:00 pm of 15th Dec 2025 through on-line/physical mode. Incomplete applications and applications received after the stipulated time/date shall be REJECTED.

Application Format

Format of application shall be as follows:

Personal Details :
Name :
Father's Name :
Mobile No. :
Email Address :
Residential Address :
Date of birth :
Age as on date of Advt. :

Educational Qualification

Level	University/Institution	Year
12^{th}		
Graduation		
Post-Graduation		
Professional Qualification		
Additional Qualification, if any		

Experience

Total Experience since beginning :

Recent Experience in Power sector :

Experience in Project Management:

Name of Organisation	Position/ Designation	Turnover	Listed (Y/N)	Year (Reverse Chronology)		CTC	
				From	To	From	To

Brief Resume to be attached.