

PTC India Ltd.

Applications are invited for the post of Director (Marketing), PTC India Ltd. from eligible candidates. The job description and eligibility criteria and other parameters are given hereunder: -

1.0 THE COMPANY

PTC India Ltd. (PTC) was established in the year 1999 as a Government of India initiated Public-Private Partnership to undertake trading of power and to develop a vibrant power market in the country.

The pioneering services of the Company preceded the recognition of Electricity Trading as a distinct licensed activity in the Electricity Act, 2003. PTC holds a Category- I trading license from Central Electricity Regulatory Commission (CERC), the highest category with permission to trade unlimited volumes.

The Company's (standalone) PAT in FY2022-23 was ~ Rs. 369.74 Crores and Net Worth as on 31st March 2023 was ~ Rs.4132.28 Crores. The turnover (including other income of Rs. 22.13 Crores) of the Company in FY 2022-23 was Rs. 14,909.57 Crores. PTC's current capital base is ~ Rs.296.01 crores. The stock of the Company is listed on major stock exchanges in India i.e. NSE and BSE.

The Company has two subsidiaries, namely, PTC India Financial Services Limited (PFS) and PTC Energy Limited (PEL).

For information about the Company, please visit www.ptcindia.com

2.0 JOB DESCRIPTION AND RESPONSIBILITIES:

Director (Marketing), PTC India Ltd. is a member of the Board of Directors and reports to Chairman and Managing Director. She/he is overall in-charge of Marketing function. Director - Marketing is to spearhead all the marketing / business development activities of the organization across long term, short term, retail, exchange and tolling and also scout for opportunities that arise from time to time, such as supply licensing, green power and renewables, etc. The customer acquisition and top line revenue generation for the organization will be a deliverable for this role.

Director (Marketing) is expected to create and implement strategies to enable PTC towards consistent delivery of bankable products / contracts that can be converted into viable operational transactions at acceptable levels of credit and operational risks to PTC.

3.0 AGE:

(a) Minimum 45 years as on the date of vacancy i.e. 29th March 2023.

(b) Not more than 57 years of age as on the date vacancy i.e. 29th March 2023 (Not more than 58 years for internal candidates).

4.0 EMPLOYMENT STATUS:

The applicant must, on the date of application, as well as on the date of interview, be employed in a regular capacity - and not in a contractual/ad-hoc capacity - in one of the followings:

- (a) Central Public Sector Enterprise (CPSE)
- (b) Central Government including the Armed Forces of the Union and All India Services;
- (c) State Public Sector Enterprise (SPSE) where the annual turnover is ***Rs.2000 crore or more;**
- (d) Private Sector in company where the annual turnover is ***Rs 2000 crore in a listed company.**

(*The average audited annual turnover of three financial years preceding the calendar year in which the post is advertised shall be considered for applying the approved limits)

5.0 QUALIFICATION:

The applicant should be a Graduate with a good academic record from a recognized University/Institute. Applicants holding MBA qualification will have an added advantage.

6.0 EXPERIENCE & ELIGIBILITY:

Applicants should possess minimum 20 years of service in Group 'A' service of State/ Central Government, in a Central Public Sector Undertaking or SPSE/ Pvt. Company where the annual turnover is Rs.2000 crore or more during the three financial years preceding the calendar year in which the post is advertised. The applicant should be working at a senior management position, of which 05 years should be in the power sector. Applicants from Central Public Sector Enterprise (CPSE) should be working at scale of pay of Rs.120000- 280000 (IDA) post 01.01.2017 with minimum length of service of 5 years in this pay scale on the date of application. Applicants from State Public Sector Enterprises/ Private Sector should be holding at least one level below the Board position on the date of application. Internal applicants may apply for the position provided they are either an Executive Director (ED) or Executive Vice President (EVP) with minimum five years of experience as EVP on the date of application.

7.0 CONDITION OF IMMEDIATE ABSORPTION:

Central Government Officers, including those of the Armed Forces of the Union and the All India Services, CPSE/SPSE/ Other organizations will be eligible for consideration only on immediate absorption basis & no Deputation/Lien is allowed under any circumstances.

8.0 DURATION OF APPOINTMENT:

The appointment shall be for a period of five years from the date of joining or up to the date of superannuation, whichever is earlier. The age of superannuation is 60 years.

9.0 COMPENSATION/ REMUNERATION:

Average remuneration at advertised post is Rs.7 (seven) lacs per month plus Performance Related Pay and other benefits as per Company Policy

10.0 SUBMISSION OF APPLICATIONS:

The applicants should submit their applications as follows:

- (i) Government Officers, including those of the Armed Forces of the Union and All India Services: through Cadre Controlling authority.
- (ii) The eligible Officers in CPSE: through the concerned CPSE,
- (iii) The eligible Officers in State PSE: through the concerned Administrative Secretary and Cadre Controlling Authority, if any, of the State Government;
- (iv) Private Sector: directly to the Company

Applicants from Private Sector must submit the following documents along with the application form:

- i. Annual Reports of the Company in which currently working for the 3 financial years preceding the calendar year in which the post is advertised (please provide URL or attach/enclose copies);
- ii. Whether the company is listed or not; if yes, the documentary proof (please provide URL or attach/enclose copies);
- iii. Evidence of working at Board level or one level immediately below the Board level.
- iv. Self-attested copies of documents in support of age and qualification
- v. Relevant Jobs handled in the past with details.

Applications are to be sent to:-

By On-line mode:- directorptcpost@ptcindia.com

By Physical Mode

Application should be forwarded in a sealed envelope marked “APPLICATION FOR THE POST OF DIRECTOR (MARKETING)” and addressed to “SVP (HR), PTC India Limited, 2nd Floor, NBCC Tower, 15 Bhikaji Cama Place, New Delhi-110066”.

The last date for receipt of applications is 6:00 pm of 4th April 2024 through on-line/physical mode. The application received after stipulated date/time will not be considered. Incomplete applications and applications received after the stipulated time/date shall be REJECTED.

Format of application shall be as follows: -

Personal Details

Name :
Father's Name :
Mobile No. :
Email Address :
Residential Address :
Date of birth :

Educational Qualification

Level	University/Institution	Year
Graduation		
Post Graduation		
Professional Qualification		
Additional Qualification, if any		

Experience

Total Experience in Power sector :

Recent Experience in Power sector :

Total Experience since beginning :

Name of Co.	Position/ Designation	Turnover	Listed (Y/N)	Year		CTC	
				From	To	From	To

Brief Resume of not more than 200 words (to be attached)