



# PTC INDIA LIMITED



## PTC – “First” in Trading Market



Electricity Trading concept introduced by PTC and was first to start trade in 2001.  
Amongst **first** to get trading license after EA -2003



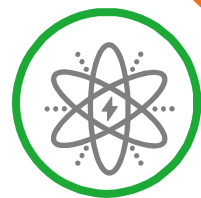
Introduction of Short Term Market



Tolling agreement with generator



Co- Promoter of India's first electricity exchange (IEX) & now Hindustan Power Exchange (HPX)



Long Term PPA to IPPs – [leading to ~40% of generation capacity owned by Private Sector]

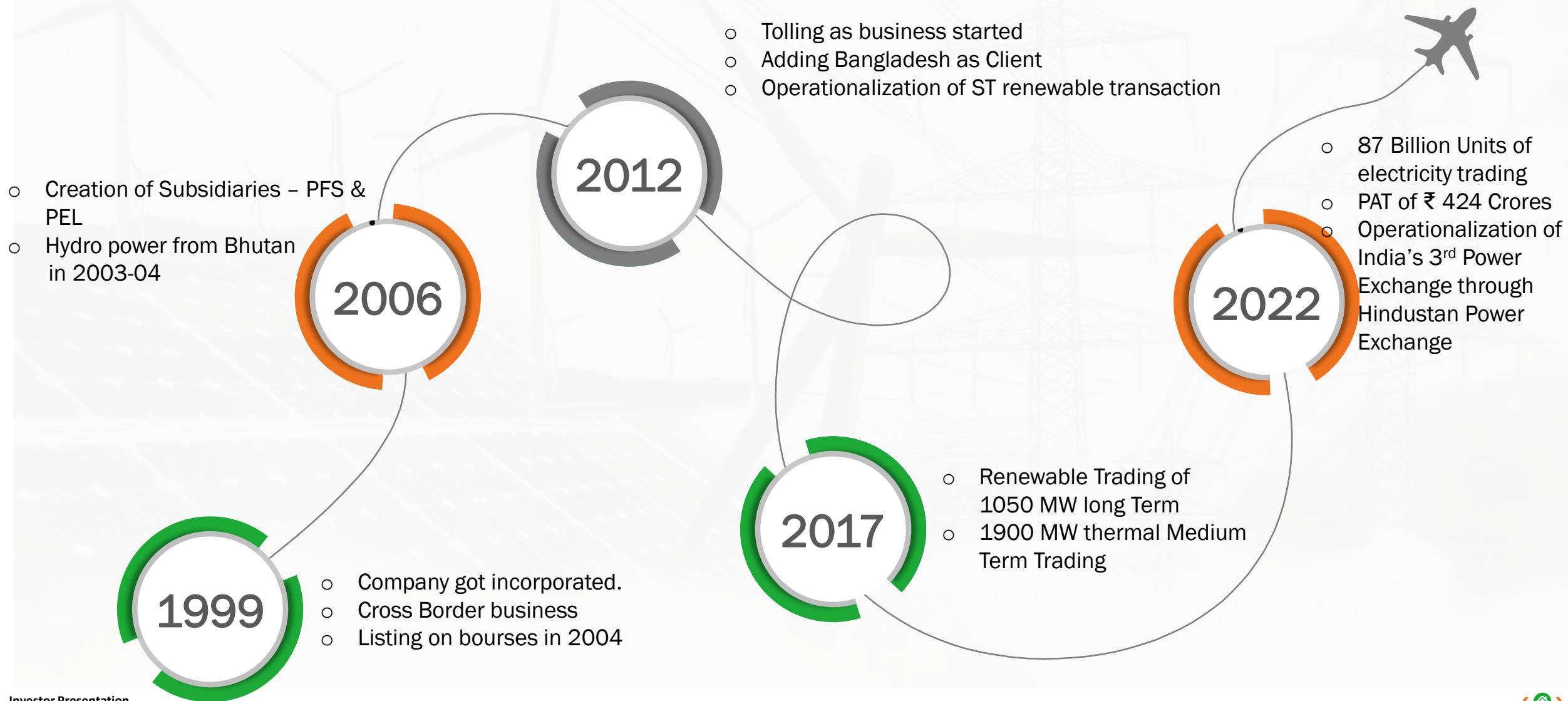


Long term PPA to Renewable Sector (Wind)



Cross Border Trade (Nepal, Bhutan & Bangladesh)

Bellwether in  
Power  
Market  
Development



## An Integrated Energy Service Company

### POWER TRADING

1

- Domestic OTC market;
- Short/Medium& Long-term trades (utilities)
- Retail (Open Access consumers)
- Cross Border trade

### ADVISORY SERVICES

2

- Energy Portfolio Management
- Energy efficiency implementation
- Project Management Services

### RENEWABLE ENERGY

3

- Trading of 1050 MW ISTS connected wind power projects
- 288.8 MW Wind Energy Projects under PTC Energy Limited
- RE Solutions for C&I Consumers

### INVESTMENTS

4

- Early stage support as Equity Investor / co-developer
- PTC India Financial Services Ltd.
- PTC Energy Limited –Wind Power Projects

\* - Investment related business primarily through subsidiaries





## Energy Portfolio Management

Round the clock portfolio management services to Discoms, SEZs and C&I consumers for power procurement planning, optimization, forecasting, scheduling & capacity building



## Project Management Services

PMS for Transmission and Distribution for Deemed Licensees, Ports and other C&I consumers. Providing bouquet of Services including O&M, Feasibility, Cost Estimation, Survey, Engineering, Bid Process Management, supervision, etc.



## Sustainability Solutions

Supporting clients in meeting their sustainability targets and reducing carbon footprints through turnkey solutions for Sourcing Renewable Energy, energy efficiency solutions including feeder audits, energy audits for C&I consumers



## Exchange Platform

Received the approval for running and operating electronic exchange platform (Hindustan Power Exchange) in association with ICICI Bank and Bombay Stock Exchange

40%+

Dominant Market Leader with over 40% market share  
Total traded power: 87 BUs (FY-22)

27

Supplying power to 27 States/UTs

3

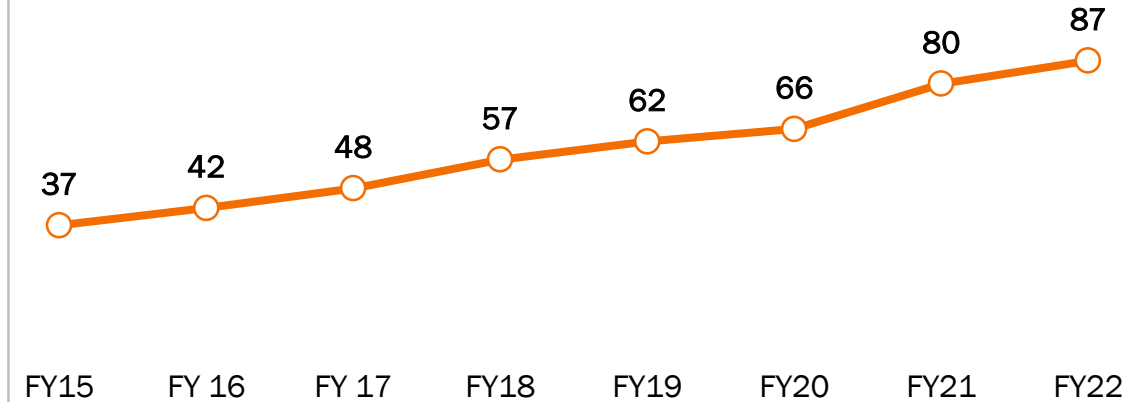
Cross Border Trading: Trading power with Nepal, Bhutan & Bangladesh,

700+

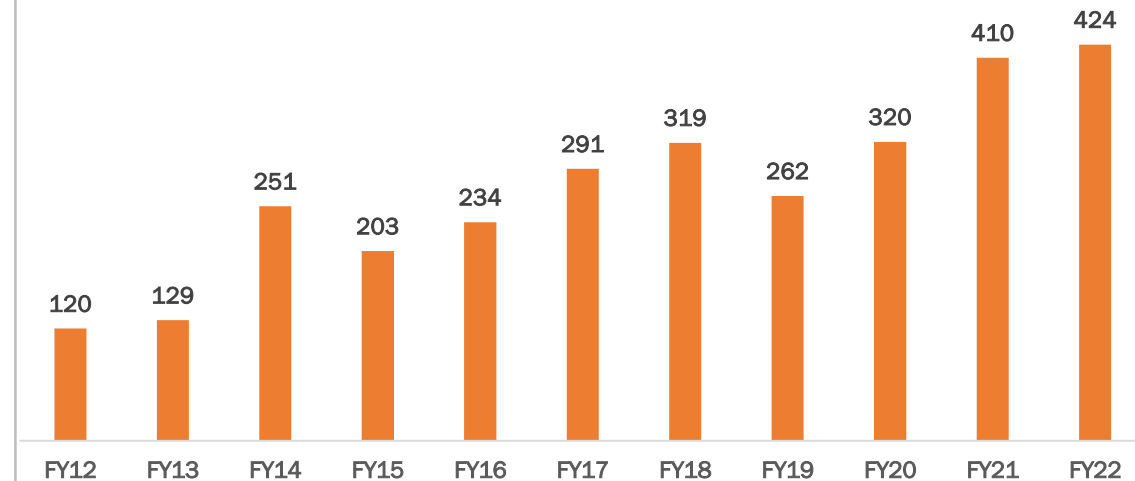
Over 700 Industrial (Retail) Customers

Vol

CAGR of 15% in last 6 years

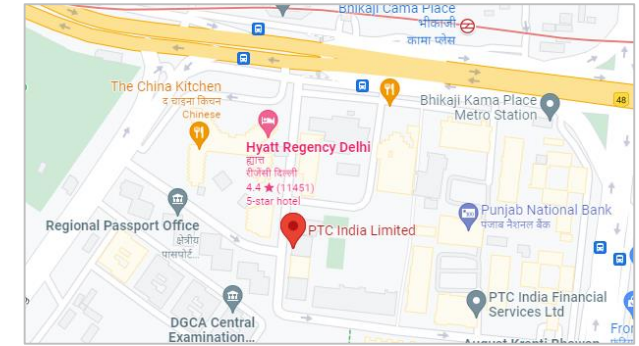


PAT in ₹ Crores





# Thank You



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